





Evaluating Global Commercial Centres

Professor Michael Mainelli Chairman, Z/Yen Group 28 April 2023







Agenda



- ♦ About Z/Yen
- Evaluating Commercial Centres
- Global Financial Centres Index 33
- Global Green Finance Index 11
- Smart Centres Index 6
- Reflections



"Get a detailed grip on the big picture."

Chao Kli Ning



City Of London's Leading Commercial Think-Tank

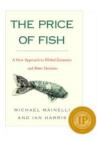


- Services projects, strategy, expertise on demand, coaching, research, analytics, modern systems
- Sectors technology, finance, voluntary, professional services, outsourcing
 - > Sunday Times Book of the Week, Clean Business Cuisine
 - Independent Publisher Book Awards Finance, Investment & Economics Gold Prize for The Price of Fish
 - British Computer Society IT Director of the Year 2004 for PropheZy and VizZy
 - > DTI Smart Award 2003 for PropheZy
 - > £1.9M Foresight Challenge Award for Financial £aboratory visualising financial risk 1997
- Innovation policy performance bonds, prediction markets, medical imaging, support vector machines, low-loss electric cables, risk visualisation, smart ledgers, etc.













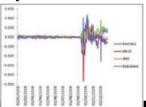


Z/Yen Fintech Research

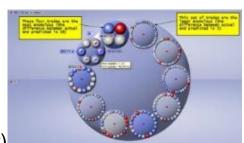


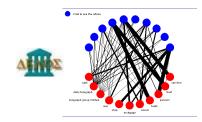
- Geo-referencing (2015-present)
- Mind mapping AR/VR (2018-present)
- Distributed Futures (2015-present)
- Mutual distributed ledgers (1995-present)
- LIBOR and FX surveillance (2007-present)
- PropheZy and VizZy automation & visualisation of compliance monitoring (2002-present)
- Prediction markets and bubbles (1998-present) www.extzy.com
- Market intelligence Ministry of Defence, e.g. Vision 2020 (1994-present)
- Avatars for Big Data (2010-2012)
- Financial £aboratory Club visualising risk (1997-1998)

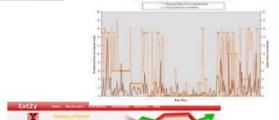






















The Z/Yen Indices







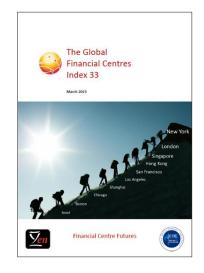


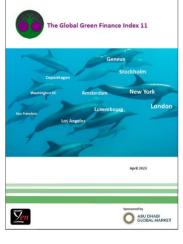




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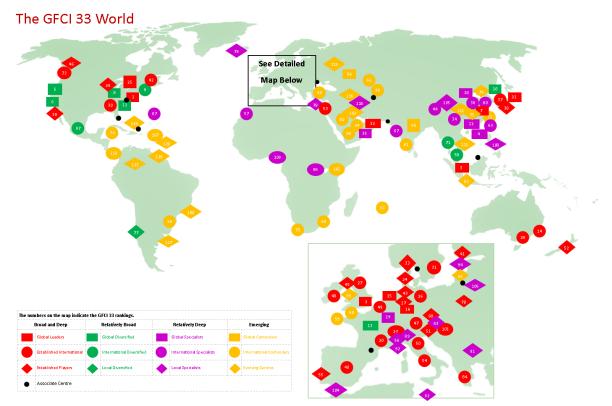




The GFCI World



120 Centres In GFCI 33 Plus 10 Associate Centres







GFCI 33 - Top 20 Centres



| Combine | GF | CI 33 | GFO | CI 32 | Change In | Change In |
|---------------|------|--------|------|--------|------------|-------------|
| Centre | Rank | Rating | Rank | Rating | Rank | Rating |
| New York | 1 | 760 | 1 | 760 | 0 | 0 |
| London | 2 | 731 | 2 | 731 | 0 | 0 |
| Singapore | 3 | 723 | 3 | 726 | 0 | ▼ 3 |
| Hong Kong | 4 | 722 | 4 | 725 | 0 | ▼ 3 |
| San Francisco | 5 | 721 | 5 | 724 | 0 | ▼ 3 |
| Los Angeles | 6 | 719 | 7 | 722 | 1 | ▼ 3 |
| Shanghai | 7 | 717 | 6 | 723 | ▼ 1 | ▼ 6 |
| Chicago | 8 | 716 | 12 | 717 | 4 | ▼ 1 |
| Boston | 9 | 715 | 14 | 715 | ▲ 5 | 0 |
| Seoul | 10 | 714 | 11 | 718 | 1 | ▼ 4 |
| Washington DC | 11 | 713 | 15 | 714 | 4 | ▼1 |
| Shenzhen | 12 | 712 | 9 | 720 | ▼ 3 | ▼ 8 |
| Beijing | 13 | 711 | 8 | 721 | ▼ 5 | ▼ 10 |
| Paris | 14 | 710 | 10 | 719 | ▼ 4 | ▼ 9 |
| Sydney | 15 | 709 | 13 | 716 | ▼2 | ▼7 |
| Amsterdam | 16 | 708 | 19 | 710 | ▲ 3 | ▼2 |
| Frankfurt | 17 | 707 | 18 | 711 | 1 | ▼ 4 |
| Munich | 18 | 706 | 24 | 705 | A 6 | 1 |
| Luxembourg | 19 | 705 | 21 | 708 | ▲2 | ▼3 |
| Zurich | 20 | 704 | 22 | 707 | ▲2 | ▼3 |



GFCI 33 Headlines



- ♦ New York held onto the top position in the index, in first place since GFCI 24 in September 2018.
- ◆ London, Singapore, and Hong Kong remain in second, third, and fourth position, with San Francisco close behind.
- ◆ US centres performed well, with five US centres now in the top 10, reflecting the strength of the US economy. Leading Chinese centres fell back a little.
- ♦ New York retains its leading position in the Fintech ranking, followed by San Francisco. London moved up one place to third, and Shenzhen rose three places to take fourth position.

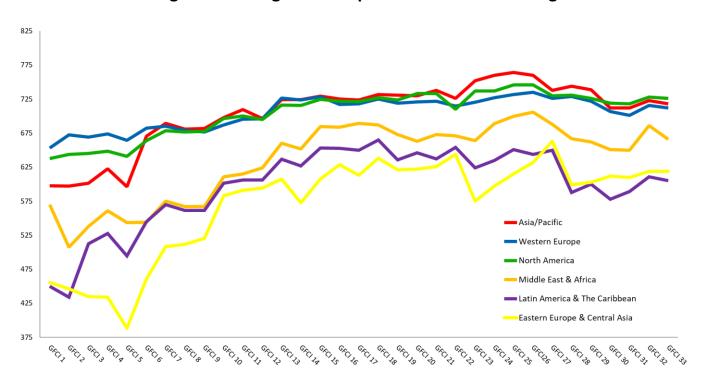




Regional Performance Over Time



Average GFCI Rating Of The Top Five Centres In Each Region

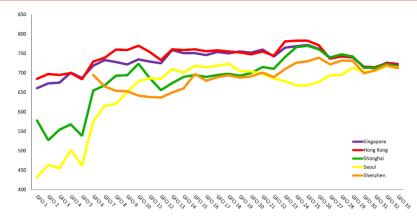




Asia/Pacific – Leading Centres



| Cambua | GFC | GFCI 33 | | GFCI 32 | | Change In |
|-----------|------|---------|------|---------|------------|-------------|
| Centre | Rank | Rating | Rank | Rating | Rank | Rating |
| Singapore | 3 | 723 | 3 | 726 | 0 | ▼3 |
| Hong Kong | 4 | 722 | 4 | 725 | 0 | ▼3 |
| Shanghai | 7 | 717 | 6 | 723 | ▼1 | ▼6 |
| Seoul | 10 | 714 | 11 | 718 | 1 | ▼4 |
| Shenzhen | 12 | 712 | 9 | 720 | ▼3 | ▼8 |
| Beijing | 13 | 711 | 8 | 721 | ▼5 | ▼10 |
| Sydney | 15 | 709 | 13 | 716 | ▼2 | ▼7 |
| Tokyo | 21 | 703 | 16 | 713 | ▼5 | ▼10 |
| Melbourne | 28 | 696 | 31 | 698 | ▲ 3 | ▼2 |
| Guangzhou | 34 | 690 | 25 | 704 | ▼9 | ▼ 14 |





Reputational Advantage



| Centre - Top 15 | Weighted Average Assessment | GFCI 33 Rating | GFCI 33 Reputational Advantage |
|-----------------|--------------------------------|----------------|-----------------------------------|
| Chengdu | 816 | 680 | 136 |
| Shenzhen | 825 | 712 | 113 |
| Qingdao | 797 | 688 | 109 |
| Reykjavik | 721 | 616 | 105 |
| Liechtenstein | 704 | 602 | 102 |
| Guangzhou | 787 | 690 | 97 |
| Nanjing | 714 | 617 | 97 |
| Dalian | 711 | 620 | 91 |
| Astana | 711 | 626 | 85 |
| Singapore | 796 | 723 | 73 |
| Mauritius | 679 | 610 | 69 |
| Kigali | 660 | 593 | 67 |
| London | 797 | 731 | 66 |
| Casablanca | 707 | 642 | 65 |
| New York | 819 | 760 | 59 |



Reputational Dis-Advantage



| Centre - Bottom 15 | Weighted Average Assessment | GFCI 33 Rating | GFCI 33 Reputational Advantage |
|--------------------|--------------------------------|----------------|-----------------------------------|
| Glasgow | 618 | 679 | -61 |
| Bratislava | 537 | 598 | -61 |
| Bogota | 503 | 566 | -63 |
| Tianjin | 544 | 612 | -68 |
| Warsaw | 551 | 622 | -71 |
| Almaty | 524 | 595 | -71 |
| Beijing | 638 | 711 | -73 |
| Copenhagen | 625 | 700 | -75 |
| Athens | 531 | 607 | -76 |
| Cyprus | 536 | 614 | -78 |
| Atlanta | 613 | 694 | -81 |
| Calgary | 594 | 678 | -84 |
| Hangzhou | 510 | 611 | -101 |
| Wuhan | 470 | 571 | -101 |
| Xi'an | 482 | 586 | -104 |



GFCI 33 FinTech Rating



| | GFCI 33 GFCI 32 | | | | | |
|---------------|-----------------|----------------|--------------|----------------|-------------------|---------------------|
| Centre | FinTech Rank | FinTech Rating | FinTech Rank | FinTech Rating | Change In Rank | Change In Rating |
| New York | 1 | 728 | 1 | 727 | 0 | 1 |
| San Francisco | 2 | 701 | 2 | 704 | 0 | ▼ 3 |
| London | 3 | 696 | 4 | 696 | 1 | 0 |
| Shenzhen | 4 | 695 | 7 | 693 | ▲3 | A 2 |
| Los Angeles | 5 | 694 | 3 | 698 | ▼2 | ▼4 |
| Boston | 6 | 693 | 8 | 692 | A 2 | 1 |
| Chicago | 7 | 692 | 9 | 691 | A 2 | 1 |
| Shanghai | 8 | 691 | 5 | 695 | ▼3 | ▼4 |
| Singapore | 9 | 690 | 13 | 683 | A 4 | A 7 |
| Washington DC | 10 | 687 | 12 | 688 | A 2 | ▼1 |
| Beijing | 11 | 686 | 6 | 694 | ▼5 | ▼8 |
| Seoul | 12 | 685 | 14 | 682 | A 2 | ▲3 |
| Atlanta | 13 | 684 | 17 | 679 | A 4 | \$ 5 |
| Hong Kong | 14 | 683 | 10 | 690 | ▼4 | ▼7 |
| Sydney | 15 | 682 | 15 | 681 | 0 | 1 |
| Guangzhou | 16 | 681 | 11 | 689 | ▼ 5 | ▼8 |
| Chengdu | 17 | 680 | 22 | 672 | ▲ 5 | ▲8 |
| Qingdao | 18 | 679 | 20 | 676 | A 2 | ▲3 |
| Paris | 19 | 677 | 16 | 680 | ▼3 | ▼3 |
| Busan | 20 | 676 | 19 | 677 | ▼1 | ▼1 |



Headlines – Top 20 Centres



| Centre | GGF | 111 | GGI | FI 10 | Change In | Change In | |
|---------------|------|--------|------|--------|---------------|-------------|--|
| Centre | Rank | Rating | Rank | Rating | Rank | Rating | |
| London | 1 | 642 | 1 | 590 | > 0 | ▲ 52 | |
| New York | 2 | 641 | 3 | 578 | 1 | ▲ 63 | |
| Stockholm | 3 | 621 | 8 | 550 | ▲ 5 | ▲ 71 | |
| Geneva | 4 | 620 | 7 | 551 | ▲ 3 | ▲ 69 | |
| Luxembourg | 5 | 616 | 4 | 554 | ▼ -1 | ▲ 62 | |
| Amsterdam | 6 | 615 | 2 | 580 | ▼ -4 | ▲ 35 | |
| Los Angeles | 7 | 614 | 6 | 552 | ▼ -1 | ▲ 62 | |
| Copenhagen | 8 | 613 | 9 | 549 | 1 | ▲ 64 | |
| Washington DC | 9 | 612 | 15 | 542 | ▲ 6 | ▲ 70 | |
| San Francisco | 10 | 611 | 5 | 553 | ▼ -5 | ▲ 58 | |
| Singapore | 11 | 610 | 16 | 541 | A 5 | ▲ 69 | |
| Zurich | 12 | 609 | 11 | 547 | ▼ -1 | ▲ 62 | |
| Sydney | 13 | 608 | 10 | 548 | ▼ -3 | ▲ 60 | |
| Edinburgh | 14 | 607 | 22 | 535 | A 8 | ▲ 72 | |
| Seoul | 15 | 606 | 12 | 546 | ▼ -3 | ▲ 60 | |
| Oslo | 16 | 605 | 13 | 544 | ▼ -3 | ▲ 61 | |
| Paris | 17 | 604 | 14 | 543 | ▼ -3 | ▲ 61 | |
| Wellington | 18 | 603 | 19 | 538 | 1 | ▲ 65 | |
| Chicago | 19 | 602 | 26 | 531 | A 7 | ▲ 71 | |
| Shanghai | 20 | 601 | 17 | 540 | ▼ -3 | ▲ 61 | |





Headlines – Asia/Pacific



| Contro | GGF | 111 | GGI | FI 10 | Change In | Change In |
|-------------------|------|--------|------|--------|-----------|-----------|
| Centre | Rank | Rating | Rank | Rating | Rank | Rating |
| Singapore | 11 | 610 | 16 | 541 | 5 | 69 |
| Sydney | 13 | 608 | 10 | 548 | -3 | 60 |
| Seoul | 15 | 606 | 12 | 546 | -3 | 60 |
| Wellington | 18 | 603 | 19 | 538 | 1 | 65 |
| Shanghai | 20 | 601 | 17 | 540 | -3 | 61 |
| Melbourne | 23 | 598 | 18 | 539 | -5 | 59 |
| Shenzhen | 25 | 586 | 20 | 537 | -5 | 49 |
| Busan | 26 | 585 | 21 | 536 | -5 | 49 |
| Beijing | 27 | 584 | 23 | 534 | -4 | 50 |
| Tokyo | 31 | 580 | 24 | 533 | -7 | 47 |
| Qingdao | 35 | 576 | 31 | 526 | -4 | 50 |
| Hong Kong | 37 | 574 | 41 | 516 | 4 | 58 |
| GIFT City-Gujarat | 41 | 570 | 44 | 513 | 3 | 57 |
| Osaka | 42 | 569 | 32 | 525 | -10 | 44 |
| Guangzhou | 44 | 567 | 27 | 530 | -17 | 37 |
| Kuala Lumpur | 55 | 551 | 46 | 510 | -9 | 41 |
| New Delhi | 59 | 546 | 80 | 453 | 21 | 93 |
| Jakarta | 60 | 545 | 60 | 489 | 0 | 56 |
| Mumbai | 65 | 528 | 69 | 467 | 4 | 61 |
| Bangkok | 71 | 516 | 57 | 492 | -14 | 24 |



The SCI World



75 Centres Featured In SCI 6

The SCI 6 World - Centres In The Index







SCI 6 Top Twenty Centres



| Contro | SCI 6 | | SCI | 5 | Change In | Change In |
|---------------|-------|--------|------|--------|-------------|-------------|
| Centre | Rank | Rating | Rank | Rating | Rank | Rating |
| New York | 1 | 733 | 1 | 746 | 0 | ▼ 13 |
| London | 2 | 731 | 2 | 736 | 0 | ▼5 |
| Los Angeles | 3 | 714 | 10 | 709 | A 7 | \$ 5 |
| San Francisco | 4 | 708 | 9 | 710 | ▲ 5 | ▼2 |
| Hong Kong | 5 | 706 | 3 | 721 | ▼2 | ▼ 15 |
| Zurich | 6 | 705 | 4 | 716 | ▼2 | ▼ 11 |
| Lugano | 7 | 704 | 8 | 711 | 1 | ▼7 |
| Singapore | 8 | 703 | 12 | 707 | 4 | ▼4 |
| Cambridge, UK | 9 | 702 | 7 | 712 | ▼2 | ▼ 10 |
| Oxford, UK | 10 | 701 | 14 | 703 | 4 | ▼2 |
| Chicago | 11 | 697 | 11 | 708 | 0 | ▼ 11 |
| Malta | 12 | 696 | 15 | 702 | ▲ 3 | ▼ 6 |
| Copenhagen | 13 | 693 | 5 | 715 | ▼ 8 | ▼22 |
| Tel Aviv | 14 | 692 | 13 | 706 | ▼1 | ▼ 14 |
| Seattle | 15 | 691 | 18 | 697 | ▲ 3 | ▼ 6 |
| Boston | 16 | 689 | 6 | 713 | ▼ 10 | ▼24 |
| Tokyo | 17 | 677 | 28 | 675 | ▲ 11 | ▲ 2 |
| Amsterdam | 18 | 676 | 19 | 695 | 1 | ▼19 |
| Toronto | 19 | 675 | 31 | 672 | ▲ 12 | ▲ 3 |
| Shanghai | 20 | 674 | 20 | 692 | 0 | ▼18 |



SCI 6 Headlines



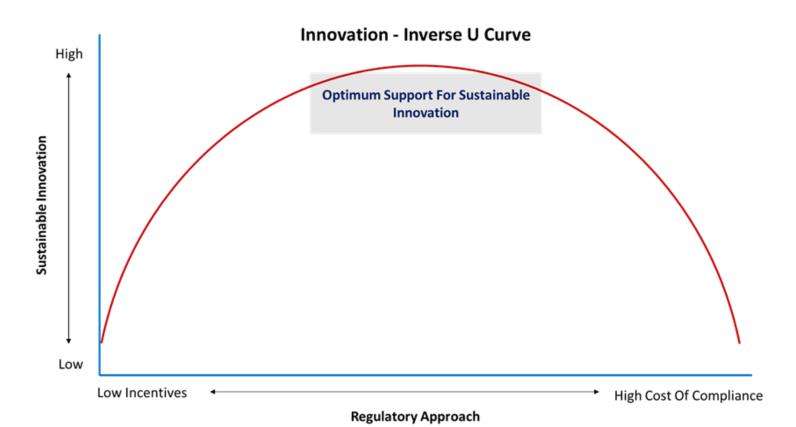
- Leading US centres show a strong performance and Asia/Pacific centres are generally improving in the index, having lagged behind in previous editions of the SCI
- ♦ New York maintained its first position in the index, with London second
- Los Angeles and San Francisco overtook Hong Kong
- ♦ Five Western European centres feature in the top 10, with three from the US. Singapore joins Hong Kong in the top 10 among Asia/Pacific centres
- ♦ Following an average increase of 2.3% in ratings in SCI 5, the average rating in SCI 6 fell by 4.17% and only four centres rose in the SCI 6 ratings
- Seven centres rose 10 or more places in the rankings in SCI 6, while just two centres fell 10 or more places





Regulatory Goals







A Vision For Commercial Centres



- Green, with incentives that prioritise the sustainable economy, reduce carbon emissions, and promote green solutions.
- Smart, able to understand and manage increasingly complex technological approaches to finance to open up new markets and offer improved services.
- Innovative and client/customer-centric, providing a regulatory and legal environment that allows for sustained innovation, balancing regulatory cost and protection.
- **Digital**, with the majority of services for residents provided via special platforms, apps, etc.
- ◆ Inclusive, with the business services and regulatory environment fair and open to all-comers, and with support for those wishing to start businesses in the marketplace.
- Centres offering a good quality of life, attracting high-performing people.

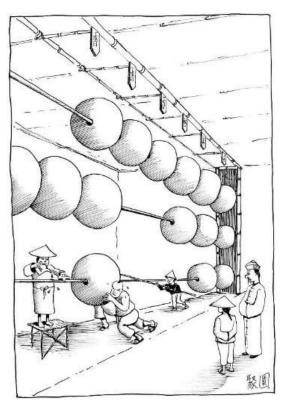




Emerging Opportunities



- Voluntary carbon markets *
- Crypto assets *
- Policy performance bonds sovereign sustainability-linked bonds
- Global ETS trading
- Global ETS & VCM insurance
- Hydrogen trading
- Green aviation
- Green trade in goods
- Geopolitical stability trade and investment
- Art
- Public private partnership catastrophe reinsurance



"Get a big picture grip on the details."

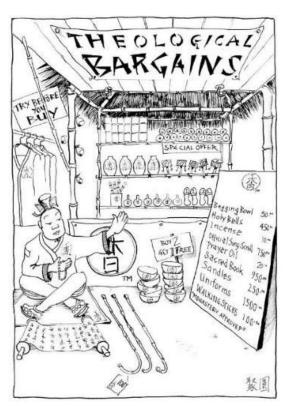
Chao Kli Ning



Commercial Centre Features



- You can't be an international centre without international people
- Successful people want to live in successful cities
- People want to live in cosmopolitan places
- Reputation is vital and you can lose a good one overnight



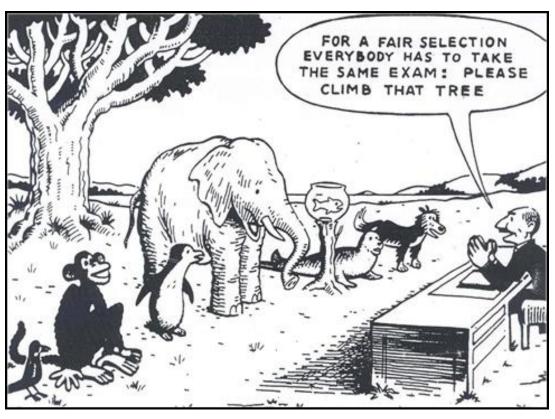
"Get a detailed grip on the big picture."

Chao Kli Ning



One Strategy For Success





"Treat All Comers Fairly"



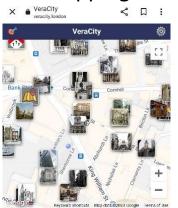
Vantage Financial Centres Network



Data

| 4 | A | В | C | D | E | F | G | н |
|------|-------------------|------|--------|------|--------|------------|-------------|----------------------|
| 1 | Centre | GFC | | GFC | | Change in | Change in | Region |
| 2 | | Bank | Rating | Rank | Rating | Bank | Rating | ragon |
| 3 | New York | 1 | 760 | 1 | 760 | 0 | 0 | North America |
| 4 | London | - 2 | 731 | 2 | 731 | 0 | 0 | Western Europe |
| 5 | Singapore | 3 | 723 | 3 | 726 | 0 | ₹3 | Asia/Pacific |
| 6 | HongKong | 4 | 722 | 4 | 725 | 0 | ₹3 | Asia/Pacific |
| 7 | San Francisco | 5 | 721 | - 5 | 724 | 0 | ₹3 | North America |
| 8 | Los Angeles | 6 | 719 | 7 | 722 | A1 | ₩3 | North America |
| 9 | Shanghai | 7 | 717 | 6 | 723 | ¥1 | ¥6 | Asia/Pacific |
| 10 | Chicago | 8 | 716 | 22 | 717 | A4 | ¥1 | North America |
| 11 | Boston | 9 | 715 | 34 | 716 | A 5 | 0 | North America |
| 12 | Seoul | 70 | 734 | 71 | 778 | A1 | ₹4 | Asia/Pacific |
| 13 | Washington DC | 11 | 713 | 75 | 734 | A4 | ¥1 | North America |
| 14 | Shenzhen | 22 | 712 | 3 | 720 | ₩3 | ¥8 | Asia/Pacific |
| 15 | Paris | 13 | 711 | 10 | 773 | ₩3 | ¥8 | Western Europe |
| 15 | Sednev | 74 | 710 | 13 | 716 | ¥1 | ₹6 | Asia/Pacific |
| 17 | Amsterdam | 15 | 709 | 13 | 770 | A4 | ¥1 | Western Europe |
| 18 | Franklus | 16 | 708 | 16 | 711 | A2 | ¥3 | Western Europe |
| 19 | 29unich | 17 | 707 | 24 | 705 | A7 | A2 | Western Europe |
| 20 | Deerg | 10 | 706 | | 721 | ₹10 | ¥15 | Asia/Pacific |
| 21 | Luxenbourg | 19 | 705 | 21 | 708 | A2 | ¥3 | Western Europe |
| 22 | Zurich | 20 | 704 | 22 | 707 | A2 | ₹3 | Western Europe |
| 23 | Tokyo | 21 | 703 | 16 | 713 | ¥5 | ₹10 | Asia/Pacific |
| 24 | Dubai | 22 | 702 | 17 | 712 | ¥5 | ¥10 | Middle East & Africa |
| 25 | Genera | 23 | 701 | 20 | 709 | ¥3 | ¥8 | Western Europe |
| 28 | Copenhagen | 24 | 700 | 30 | 639 | A.5 | A1 | Western Europe |
| 27 | Toronto | 25 | 699 | 23 | 706 | ¥2 | ¥7 | North America |
| 28 | Berlin | 26 | 698 | 26 | 703 | 0 | ¥5 | Western Europe |
| 29 | Edinburgh | 27 | 697 | 27 | 702 | 0 | T5 | Western Europe |
| 20 | Hebourne | 28 | 696 | 21 | 638 | A1 | ¥2 | Anim/Parific |
| 31 | Mnneapolis/SkPaul | 29 | 695 | New | Nev | New | New | North America |
| 20 | Arianta | 30 | 694 | 45 | 683 | A 15 | A11 | North America |
| 23 | Street broken | 31 | 693 | 28 | 701 | 71 | 7.0 | Western Europe |
| 34 | Vancouver | 32 | 692 | 41 | 687 | A2 | A.5 | North America |
| 35 | Ode | 93 | 691 | 35 | 694 | A2 | ¥2 | Western Europe |
| 36 | Guanazhou | 34 | 690 | 25 | 704 | ¥0 | ¥14 | Ania/Pacific |
| 57 | Abu Dhabi | 35 | 600 | 32 | 697 | ¥1 | ¥.0 | Middle East & Africa |
| 38 | Qingdao | 36 | 688 | 36 | 693 | 0 | ¥5 | Asia/Pacific |
| 19 | Busan | 37 | 687 | 29 | 700 | ¥1 | ¥12 | Ania/Pacific |
| 10 | Draka | 38 | 506 | 37 | 692 | ¥1 | 76 | Asia/Pacific |
| 11 | San Diego | 39 | 685 | 59 | 628 | ▲20 | ▲ 57 | North America |
| 12 | Madrid | 40 | 684 | 40 | 588 | 0 | ¥4 | Western Furgoe |
| 13 | Metrodi | 41 | 683 | - 04 | 554 | A2 | ¥1 | Western Furgoe |
| 14 | Morneal | 42 | 662 | 33 | 636 | ¥4 | ¥14 | North America |
| 15 | Mamburg | 43 | 681 | 38 | 631 | ¥5 | ¥10 | Western Europe |
| 16 | Chengdu | 44 | 680 | 34 | 635 | ¥10 | ¥15 | Asia/Pacific |
| ir | Glasgov | 45 | 679 | 63 | 685 | ¥20 | ¥6 | Western Europe |
| \$17 | Calgary | 45 | 678 | 42 | 686 | ¥4 | ¥8 | North America |
| 12 | Stuttgart | 47 | 677 | 33 | 630 | YA | ¥13 | Western Europe |
| 50 | Dublin | 40 | 676 | 63 | 673 | A1 | ¥3 | Western Europe |
| | Fluores | 43 | 675 | 47 | 681 | ¥2 | ¥6 | Western Funne |

Mapping



Sentiment Scanning



Marketing



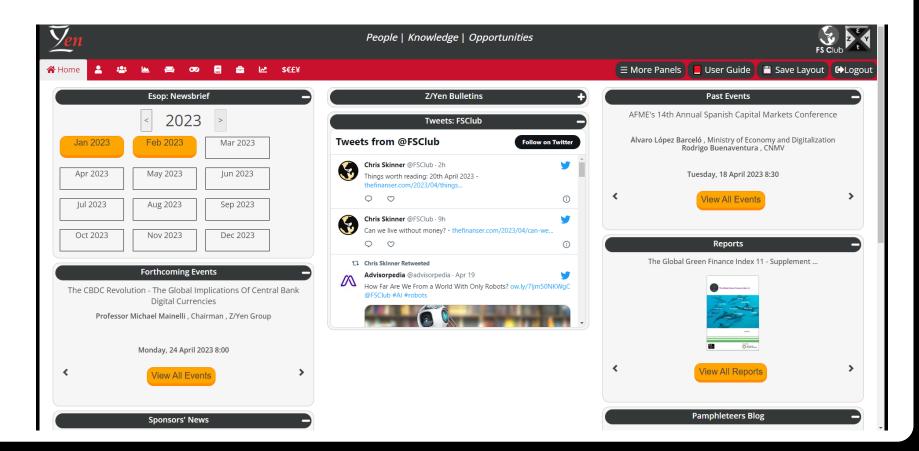
Horizon Scanning





FS Clubroom – <u>www.fsclub.net</u>





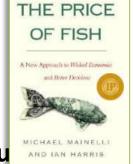


When Would We Know Our Commerce Is Working?





"If you have trust, I shall give you trust; If you have no trust, I shall take it away."



Thank you







Comments, Questions & Answers(?)



