

Fintel's Global Financial Services Centres Conference - Dublin, May 2009



## **Global Financial Centres Index 5**



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## **Global Financial Centres Index**



- GFCI
- Background
- How the GFCI works
- Headlines
- Key factors
- Conclusions

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- City of London's leading commercial think-tank
- Key role in financial markets:
  - banking, trading, broking, insurance clients
  - global investment banking operations benchmarks
- Numerous successful initiatives including:
  - Taskforce 2000
  - Farsight Award
  - London Accord
  - Global Intellectual Property Index

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## What We Already Know







## Key areas of competitiveness:

- People
- Business Environment
- Market Access
- Infrastructure
- General Competitiveness

Competitiveness Factors	Rank
The availability of skilled personnel	1
The regulatory environment	2
Access to international financial markets	3
The availability of business infrastructure	4
Access to customers	5
A fair and just business environment	6
Government responsiveness	7
The corporate tax regime	8
Operational costs	9
Access to suppliers of professional services	10
Quality of life	11
Culture & language	12
Quality / availability of commercial property	13
The personal tax regime	14

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	Published	<b>Total Respondents</b>	Total Assessments
GFCI1	March, 2007	491	3,992
GFCI 2	September, 2007	825	11,685
GFCI 3	March, 2008	1,236	18,878
GFCI 4	September 2008	1,406	24,014
GFCI 5	March 2009	1,455	26,629

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## A Global Phenomenon

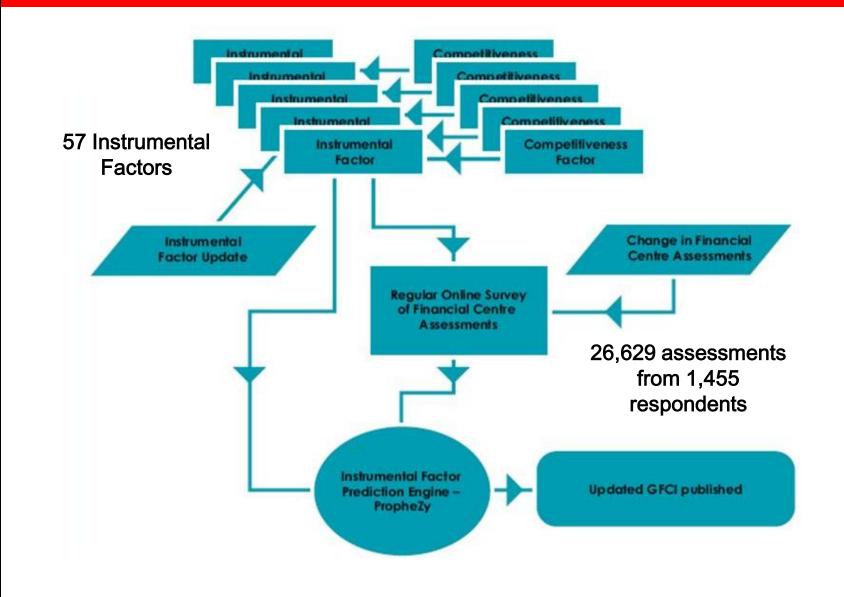






## **The GFCI Process**





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## The GFCI 5







## **Two Leaders In A Rich Ecosystem**



Financial Centre	Rank	Change in Rank	Rating	Change in rating
London	1		781	-10
New York	2	9 <u>2</u> 9	768	-6
Singapore	3		687	-14
Hong Kong	4		684	-16
Zurich	5		659	-17
Geneva	6	1981	638	-7
Chicago	7	1	638	-3
Frankfurt	8	1	633	-3
Boston	9	2	618	-7
Dublin	10	3	618	-4
Toronto	11	1	615	-9
Guernsey	12	4	615	-7
Jersey	13	1	613	-9
Luxembourg	14	1	612	-10
Tokyo	15	-8	611	-31
Sydney	16	-6	610	-20
San Francisco	17	0.74	609	-11
Isle of Man	18	1	601	-10
Paris	19	1	600	-7
Edinburgh	20	-2	600	-14
Washington D.C.	21	1	596	-4
Cayman Islands	22	-1	591	-11
Dubai	23	124	580	-17
Amsterdam	24		575	-15
Vancouver	25	5	569	-11

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- Banking: Chicago  $7 \rightarrow 5$
- Asset Management: Jersey  $13 \rightarrow 6$ , Guernsey  $12 \rightarrow 8$
- Insurance: Dublin 10  $\rightarrow$  6, Hamilton 27  $\rightarrow$  8, Munich 29  $\rightarrow$  9
- Professional Services: Jersey  $13 \rightarrow 6$ , Guernsey  $12 \rightarrow 8$

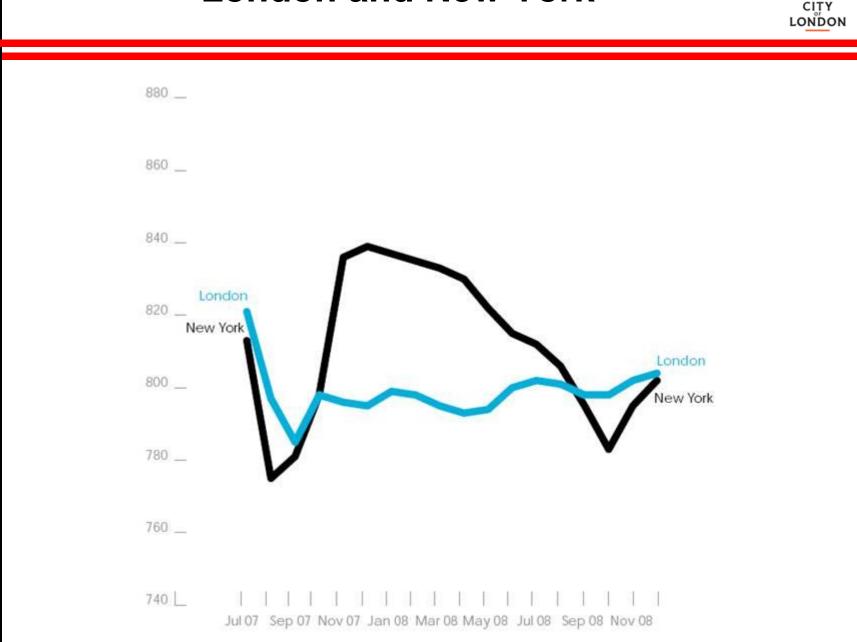




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#### London and New York



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## 10<sup>th</sup>/618 points

- People: 13<sup>th</sup>/-12 points
- Business Environment: 8<sup>th</sup>/+8 points
- Market Access: 21<sup>st</sup>/-72 points
- Infrastructure: 10<sup>th</sup>/-7 points
- General Competitiveness: 8<sup>th</sup>/+7 points

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## 10<sup>th</sup>/618 points

- Asset Management: 9<sup>th</sup>/-2 points
- Banking: 14<sup>th</sup>/+28 points
- Government & Regulatory: 16<sup>th</sup>/-31 points
- Insurance: 6<sup>th</sup>/+38 points
- Professional Services: 14<sup>th</sup>/-39 points

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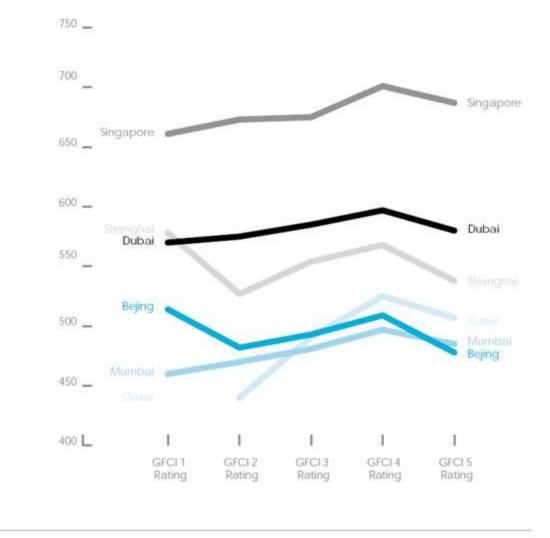
## **Centres of the Future?**



Progress of Centres Likely to Become More Significant



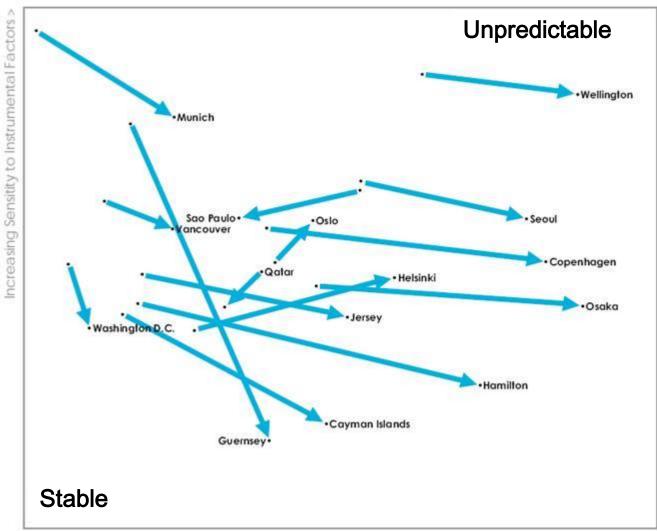






## Flight To Quality?





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Increasing Variance of Assessment >





Off-shore Centre	GFCI 5 Rank	GFCI 5 Rating	
	(change since GFCI 4)	(change since GFCI 4)	
Guernsey	12th (+4)	615 (-7)	
Jersey	13th (+1)	613 (-9)	
Isle of Man	18th (+1)	601 (-10)	
Cayman Islands	22nd (-1)	591 (-11)	
Hamilton	27th (-1) 564 (-22)		

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#### Promotion



City	Reputational Advantage	
Singapore	61	
Sydney	60	
Toronto	60	
Tokyo	57	
Jersey	48	
Zurich	47	
Guernsey	47	
Isle of Man	43	
Chicago	42	
Hong Kong	41	
New York	41	
San Francisco	39	
Geneva	37	
Edinburgh	34	
Luxembourg	34	
Boston	32	
Frankfurt	31	
Dublin	27	
Paris	21	
London	14	

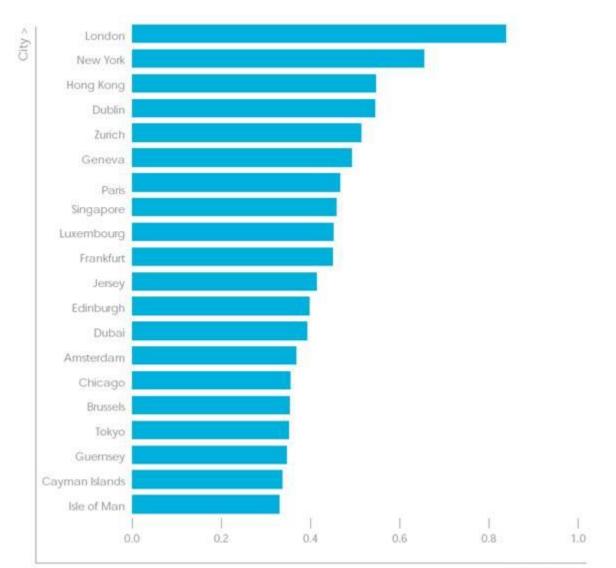
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#### Connectivity





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Area of Competitiveness	Number of mentions	Main concerns raised
	by respondents	
Business Environment	73	Regulatory environment; rule of law;
		trust and taxation
People	34	Quality and availability of staff; lifestyle
Infrastructure	32	Transport links and airports
Market Access	12	Cluster of professional advisors; access
		to international markets
General Competitiveness	8	Reputation and marketing







## Conclusions



- Recession
- Regulation
- Reprivatisation?





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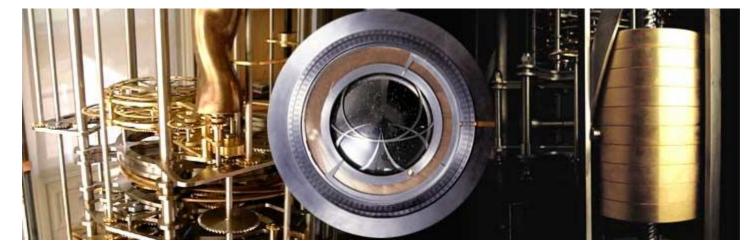






# When we can recommend a financial retirement structure to a 20 year old?

## When we can fund a forest?



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[Source: http://www.longnow.org/]





- More factors
- More centres
- More detailed industry sector analysis



Participate yourself www.cityoflondon.gov.uk/GFCI

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