

Fintel's Global Financial Services Centres Conference - Dublin, May 2009



## **Global Financial Centres Index 5**



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## **Global Financial Centres Index**



- GFCI
- Background
- How the GFCI works
- Headlines
- Key factors
- Conclusions

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- City of London's leading commercial think-tank
- Key role in financial markets:
  - banking, trading, broking, insurance clients
  - global investment banking operations benchmarks
- Numerous successful initiatives including:
  - Taskforce 2000
  - Farsight Award
  - London Accord
  - Global Intellectual Property Index

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## What We Already Know







## Key areas of competitiveness:

- People
- Business Environment
- Market Access
- Infrastructure
- General Competitiveness

| Competitiveness Factors                       | Rank |
|---|------|
| The availability of skilled personnel         | 1    |
| The regulatory environment                    | 2    |
| Access to international financial markets     | 3    |
| The availability of business infrastructure   | 4    |
| Access to customers                           | 5    |
| A fair and just business environment          | 6    |
| Government responsiveness                     | 7    |
| The corporate tax regime                      | 8    |
| Operational costs                             | 9    |
| Access to suppliers of professional services  | 10   |
| Quality of life                               | 11   |
| Culture & language                            | 12   |
| Quality / availability of commercial property | 13   |
| The personal tax regime                       | 14   |

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|        | Published       | <b>Total Respondents</b> | Total Assessments |
|--------|-----------------|--------------------------|-------------------|
| GFCI1  | March, 2007     | 491                      | 3,992             |
| GFCI 2 | September, 2007 | 825                      | 11,685            |
| GFCI 3 | March, 2008     | 1,236                    | 18,878            |
| GFCI 4 | September 2008  | 1,406                    | 24,014            |
| GFCI 5 | March 2009      | 1,455                    | 26,629            |

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## A Global Phenomenon

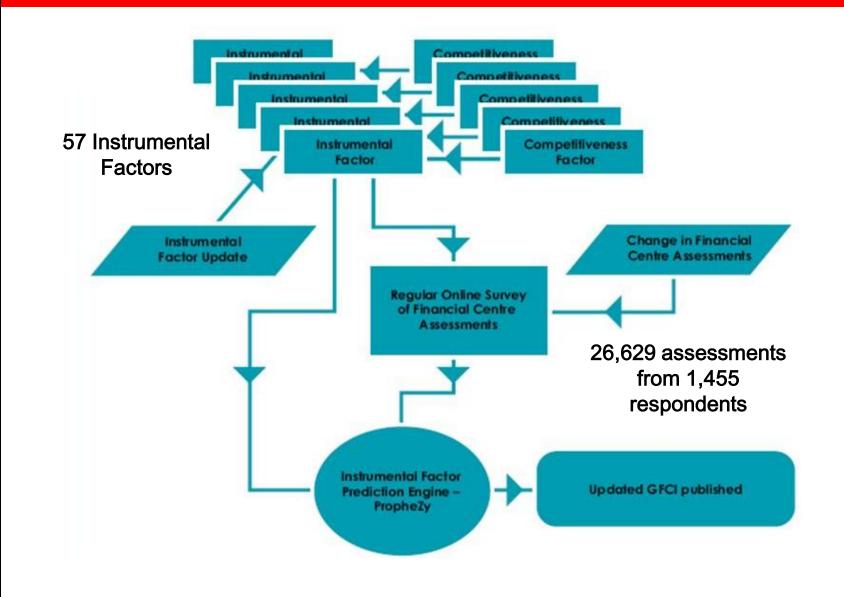






## **The GFCI Process**





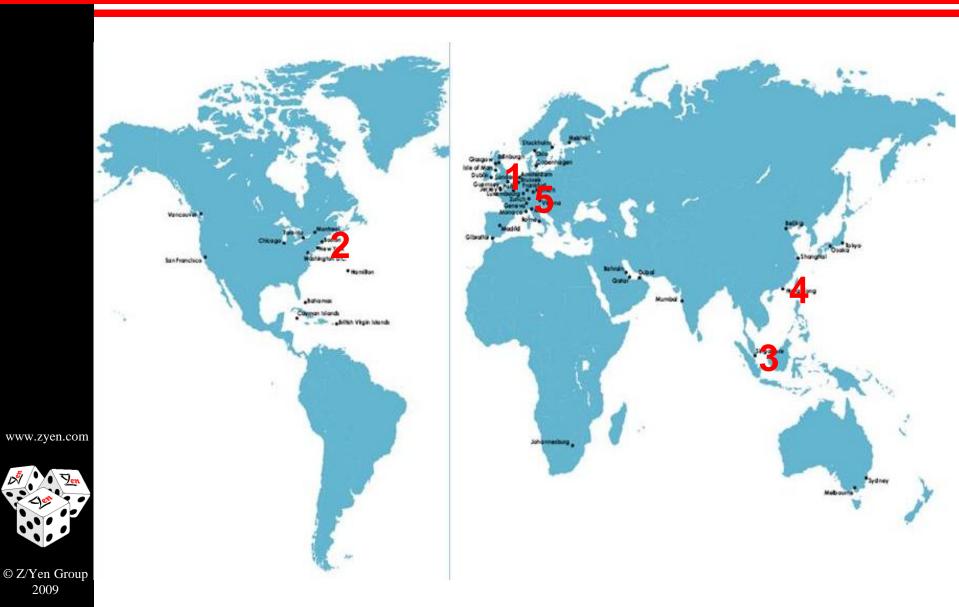
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## The GFCI 5







## **Two Leaders In A Rich Ecosystem**



| Financial Centre | Rank | Change in Rank | Rating | Change in rating |
|------------------|------|----------------|--------|------------------|
| London           | 1    |                | 781    | -10              |
| New York         | 2    | 9 <u>2</u> 9   | 768    | -6               |
| Singapore        | 3    |                | 687    | -14              |
| Hong Kong        | 4    |                | 684    | -16              |
| Zurich           | 5    |                | 659    | -17              |
| Geneva           | 6    | 1981           | 638    | -7               |
| Chicago          | 7    | 1              | 638    | -3               |
| Frankfurt        | 8    | 1              | 633    | -3               |
| Boston           | 9    | 2              | 618    | -7               |
| Dublin           | 10   | 3              | 618    | -4               |
| Toronto          | 11   | 1              | 615    | -9               |
| Guernsey         | 12   | 4              | 615    | -7               |
| Jersey           | 13   | 1              | 613    | -9               |
| Luxembourg       | 14   | 1              | 612    | -10              |
| Tokyo            | 15   | -8             | 611    | -31              |
| Sydney           | 16   | -6             | 610    | -20              |
| San Francisco    | 17   | 0.74           | 609    | -11              |
| Isle of Man      | 18   | 1              | 601    | -10              |
| Paris            | 19   | 1              | 600    | -7               |
| Edinburgh        | 20   | -2             | 600    | -14              |
| Washington D.C.  | 21   | 1              | 596    | -4               |
| Cayman Islands   | 22   | -1             | 591    | -11              |
| Dubai            | 23   | 124            | 580    | -17              |
| Amsterdam        | 24   |                | 575    | -15              |
| Vancouver        | 25   | 5              | 569    | -11              |

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- Banking: Chicago  $7 \rightarrow 5$
- Asset Management: Jersey  $13 \rightarrow 6$ , Guernsey  $12 \rightarrow 8$
- Insurance: Dublin 10  $\rightarrow$  6, Hamilton 27  $\rightarrow$  8, Munich 29  $\rightarrow$  9
- Professional Services: Jersey  $13 \rightarrow 6$ , Guernsey  $12 \rightarrow 8$

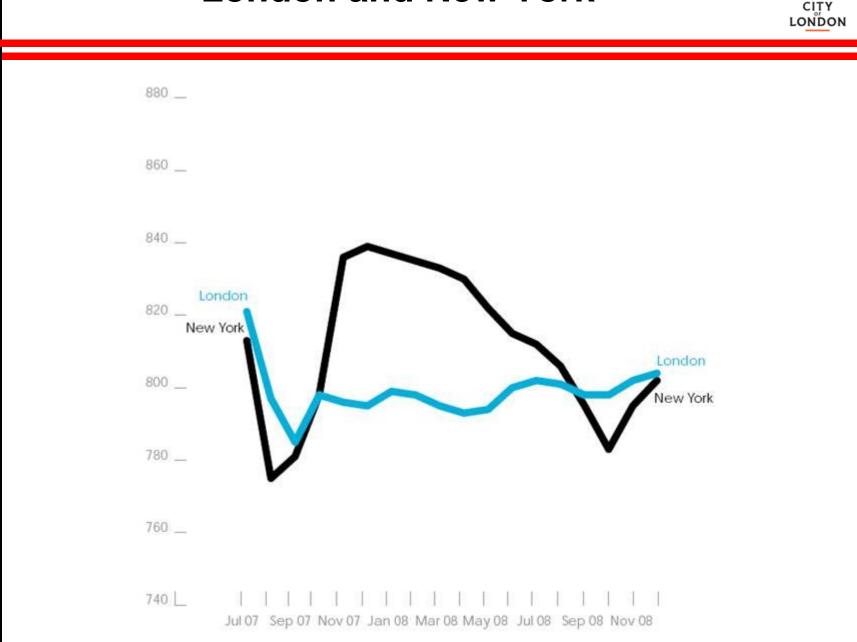




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#### London and New York



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## 10<sup>th</sup>/618 points

- People: 13<sup>th</sup>/-12 points
- Business Environment: 8<sup>th</sup>/+8 points
- Market Access: 21<sup>st</sup>/-72 points
- Infrastructure: 10<sup>th</sup>/-7 points
- General Competitiveness: 8<sup>th</sup>/+7 points

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## 10<sup>th</sup>/618 points

- Asset Management: 9<sup>th</sup>/-2 points
- Banking: 14<sup>th</sup>/+28 points
- Government & Regulatory: 16<sup>th</sup>/-31 points
- Insurance: 6<sup>th</sup>/+38 points
- Professional Services: 14<sup>th</sup>/-39 points

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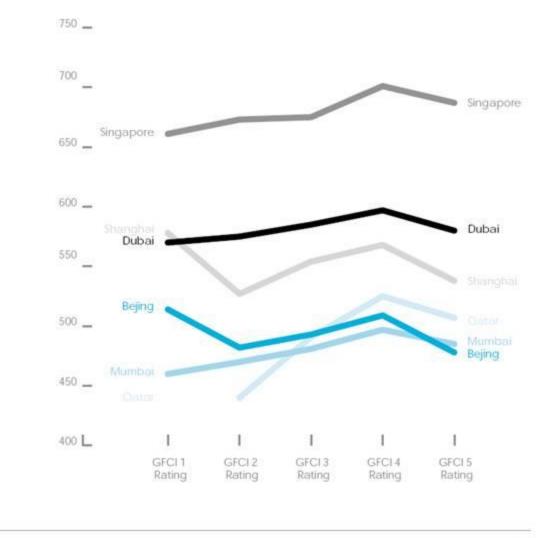
## **Centres of the Future?**



Progress of Centres Likely to Become More Significant



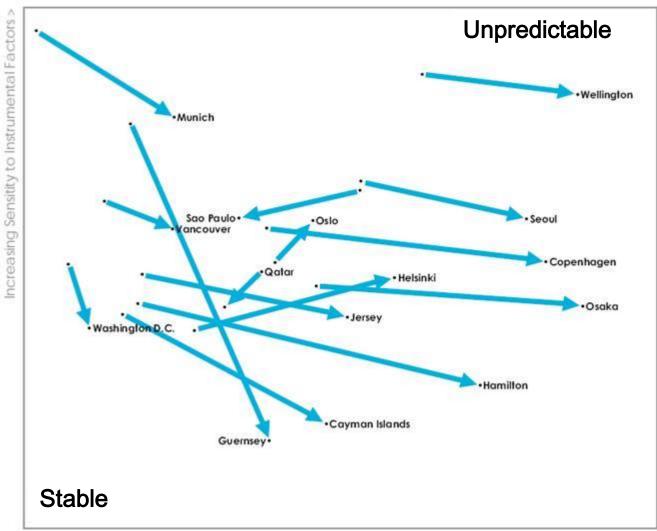






## Flight To Quality?





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Increasing Variance of Assessment >





| Off-shore Centre | GFCI 5 Rank           | GFCI 5 Rating         |  |
|------------------|-----------------------|-----------------------|--|
|                  | (change since GFCI 4) | (change since GFCI 4) |  |
| Guernsey         | 12th (+4)             | 615 (-7)              |  |
| Jersey           | 13th (+1)             | 613 (-9)              |  |
| Isle of Man      | 18th (+1)             | 601 (-10)             |  |
| Cayman Islands   | 22nd (-1)             | 591 (-11)             |  |
| Hamilton         | 27th (-1) 564 (-22)   |                       |  |

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#### Promotion



| City          | Reputational Advantage |  |
|---------------|------------------------|--|
| Singapore     | 61                     |  |
| Sydney        | 60                     |  |
| Toronto       | 60                     |  |
| Tokyo         | 57                     |  |
| Jersey        | 48                     |  |
| Zurich        | 47                     |  |
| Guernsey      | 47                     |  |
| Isle of Man   | 43                     |  |
| Chicago       | 42                     |  |
| Hong Kong     | 41                     |  |
| New York      | 41                     |  |
| San Francisco | 39                     |  |
| Geneva        | 37                     |  |
| Edinburgh     | 34                     |  |
| Luxembourg    | 34                     |  |
| Boston        | 32                     |  |
| Frankfurt     | 31                     |  |
| Dublin        | 27                     |  |
| Paris         | 21                     |  |
| London        | 14                     |  |

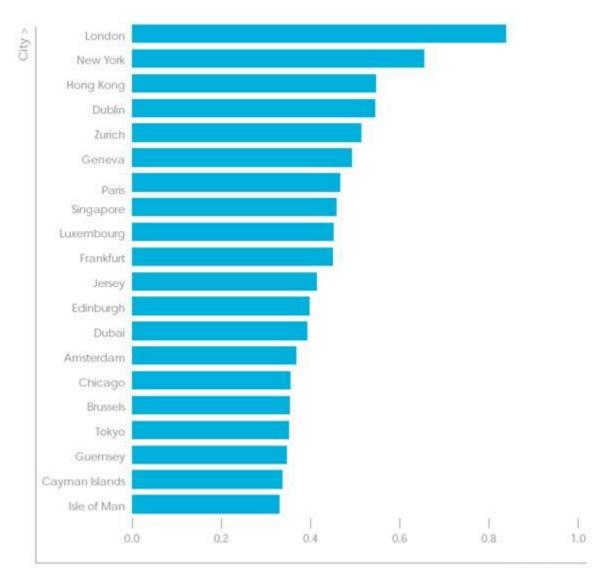
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#### Connectivity





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| Area of Competitiveness | Number of mentions | Main concerns raised                         |
|-------------------------|--------------------|--|
|                         | by respondents     |  |
| Business Environment    | 73                 | Regulatory environment; rule of law;         |
|                         |                    | trust and taxation                           |
| People                  | 34                 | Quality and availability of staff; lifestyle |
| Infrastructure          | 32                 | Transport links and airports                 |
| Market Access           | 12                 | Cluster of professional advisors; access     |
|                         |                    | to international markets                     |
| General Competitiveness | 8                  | Reputation and marketing                     |







## Conclusions



- Recession
- Regulation
- Reprivatisation?





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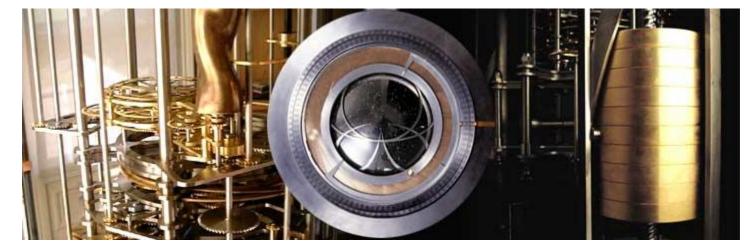






# When we can recommend a financial retirement structure to a 20 year old?

## When we can fund a forest?



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[Source: http://www.longnow.org/]





- More factors
- More centres
- More detailed industry sector analysis



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