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Mauritius Offers An Attractive & Stable Environment For Captive Insurance Companies

Financial Services Commission, Mauritius

Thursday, 21 June 2023

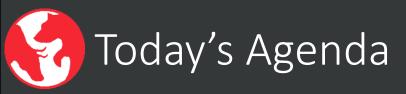


A Word From Today's Chairman

Hugh Morris Senior Research Partner Z/Yen Group

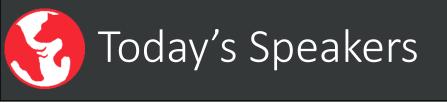








- 10:00 10:05
 Chairman's Introduction Hugh Morris
- 10:05 10:15
 Keynote Presentation Dhanesswurnath Thakoor
- 10:15 10:30 Overview of Captive Insurance Framework Aakash Mishra
- 10:30 10:45 Authorisation Process Kamalsing Burun
- 10:45 10:55 Share Experience on Captive Insurance Market: Kabir Ruhee
- I0:55 11:05
 Share Experience on Captive Insurance Market: Chakanyuka Goodman
- 11:05 11:15 Share Experience on Captive Insurance Market: David Too Sai Voon
- 11:15 11:30 Q&A and Concluding Remarks Hugh Morris





Mr. Dhanesswurnath Thakoor	Mr. Aakash Mishra	Mr. Kamalsing Burun
Chief Executive	Assistant Director	Assistant Director
FSC	FSC	FSC
Mr. Kabir Ruhee CEO RCCIMS	Dr. Chakanyuka Goodman Director of Executive Credit Risk Management TCI	Mr. David Too Sai Voon Director ProtectSure

Mauritius offers an attractive and stable environment for Captive Insurance Business

22 June 2023, 13.00 hrs MUT





Captive Insurance Framework

Mr. Aakash MISHRA – Assistant Director Insurance and Pensions Supervision





OBJECTIVES

- To position Mauritius as a Captive domicile of choice.
- Currently, the Captive Insurance Act allows for the licensing and supervision of 'Pure Captive Insurance Business' as a category of captive insurance business.
- While allowing this type of captive to continue to develop, the aim is to attract more pure insurance captives from corporations or multinational groups;
- To keep the high reputational status of Mauritius as a financial centre and establish a legislation with strong quality standards



OVERVIEW

- Formed to primarily insure, or reinsure the risks of its parent;
- Pure captive business of undertaking liability restricted exclusively to the risks of the parent and affiliated corporations;
- Once established, the captive operates like any commercial insurer i.e., it issues policies, collects premiums and pays claims, but it does not offer insurance to the public.



SALIENT FEATURES OF CAPTIVE FRAMEWORK



SALIENT FEATURES

Description - captives writing exclusively risks of parent and affiliated companies (exclusion of third party risks)

General Insurance Business other than compulsory insurance

Any other type insurance business that may be specified in FSC Rules

International organisation to which Part V of the International Organisations and Conferences (Privileges and Immunities) Act – excluded from the application of the Act



SALIENT FEATURES

Captive Insurance Agent

Who can be a captive insurance agent (Prior approval required)	Who can't be a captive insurance agent	Responsibilities of a captive insurance agent
Public Accountant	Minor	Application process
Actuary	Bankrupt	Filing of Statutory Documents
Law Practitioner	Person with any mental impairment	Receiving and communication of any correspondence, notice
Management Company	Person convicted with fraud or dishonesty	Maintaining of records
Insurance Manager		



SALIENT FEATURES

Governance

Minimum 3 Directors with at least 1 resident director

Other applicable provisions for GBL regime will apply





SALIENT FEATURES Solvency Requirements

Provision	Details
Minimum capital	Pure captives: MUR 3m
Solvency margin	Capital requirement ratio (Capital available / MCR) = 100% MCR = sum of asset capital and underwriting capital
Simplified calculation of MCR	 Capital for balance-sheet assets renamed "Asset Capital"; Capital for Concentration risk is removed; Capital required for policy liability and capital for catastrophes are merged and renamed "Underwriting capital"; No Capital Charge for reinsurance ceded;
Technical reserves	As per best practices and include liabilities for: Unexpired risks, Outstanding and incurred claims, IBNR & Policy benefits which have not become claimable – basis acceptable to the Commission



SALIENT FEATURES Solvency Requirements

Provision	Details
Valuation of assets	 Fair value measurement is maintained - allows to be aligned with IFRS principles
Calculation of capital available	 Eligible items : Paid share capital, Share premium, Retained earnings, reserves. Subject to FSC approval - subordinated loans and/or irrecoverable letter of credit]
Admissible assets covering solvency margin	 Cash Irrevocable letter of credit Investments as authorized for assets covering technical reserves Any other security deemed appropriate by the Commission (catch-all provision), may include intragroup loan



SALIENT FEATURES Other Requirements

Provision	Details
Investments	 No concentration limits Principle-based (« prudent person » rules) Investment strategy to be submitted to the Commission
Reports and statements	 In line with usual standards - Flexibility with respect to timing, use of various principles of accounting or of different currency (e.g. currency of the home country of the parent organisation) Not subject to administrative penalty
Global Business Structure	Potential applicants may choose to be set up under the GB regime (should they wish to) in addition to applying for a captive insurance business licence



SALIENT FEATURES Substance Requirements

- Core income generating activities to be conducted in or from within Mauritius
 - Predicting and calculating risks
 - Insuring and reinsuring against risk
 - Providing related services
- How?
 - Employing an adequate number of suitably qualified people (directly or indirectly through an insurance manager);
 - Having a minimum expenditure proportionate to its level of activities
- Insurance Manager
 - a person who carries on, or holds himself out as carrying on, the business of managing insurance business or captive insurance business, and whose activities consist of accepting an appointment from any insurer or captive insurer licensed under the Captive Insurance Act
- Tax Holiday 10 years from date of proclamation



SALIENT FEATURES Reports

- Within 6 months of the end of the financial year
 - Audited Financial Statements
 - IFRS or on approval GAAP
 - Reporting currency acceptable to the Commission
 - Auditor's Certificate
 - Actuarial Valuation Report
 - Certification of Solvency
 - Management report



WAY FORWARD

- Regulations being finalised
 - New Categories of Captive being introduced, namely :
 - Class 1 third party captive insurance business;
 - Class 2 third party captive insurance business;
 - Class 3 third party captive insurance business; and
 - Multi-owner pure captive insurance business
 - Amendments to Pure Captive Category
 - Introducing Unrelated business as an optional activity)
 - Undertaking liability for risk of entities for which ownership of the parent is between 20% to 50%;
 - Unrelated business shall not exceed 10% or MUR 30m;



WAY FORWARD

- Rules being finalised
 - Captive Insurance (Captive Insurance Business) Rules;
 - Requirements applicable to all categories of captive insurance business. It includes the following key sections:
 - scope and conduct of captive insurance business;
 - governance and management of captive insurance business including the Risk Management Framework;
 - solvency requirements; and
 - audit, actuarial and reporting requirements.
 - Captive Insurance (Returns) Rules;
 - Statutory returns
 - Aligned to IFRS 17
 - Licensing Criteria;

THANK YOU





Licensing Process for Captive Insurers

Mr. Kamalsing BURUN – Assistant Director Authorisation Directorate







Agenda

- Legal framework governing captive insurance business
- Features of pure captive insurance business under the Captive Insurance Act 2015
- Licensing requirements
- Licensing process
- Requirement to have a captive insurance agent in Mauritius



Legal framework governing captive insurance business

- Captive Insurance Act 2015
- Captive Insurance (Pure Captive Insurance Business) Rules 2016
- Financial Services (Consolidated Licensing and Fees) Rules 2008
- Financial Intelligence and Anti Money Laundering Act 2002
- Financial Intelligence and Anti Money Laundering Regulations 2018
- Licensing Criteria



Features of pure captive insurance business under the Captive Insurance Act 2015

Description: business of undertaking liability restricted exclusively to risks of parent/affiliated corporations (exclusion of third party risks)

Permissible classes of business: general insurance business other than compulsory insurance, Alternative Risk Transfer, any other type of insurance business that may be prescribed

Captive insurance business may consist of reinsurance on risks ceded by any other insurer in the same manner as for direct insurance

Captive insurers may choose to benefit from the Global Business regime.

Captive insurers may be structured as Protected Cell Companies.



Licensing requirements

Submission of business plan, investment policy, adequacy of loss prevention programmes

Demonstration of expertise, experience and character of persons who will manage the business

Fitness and propriety of substantial shareholders, directors, captive insurance agent and proposed officers

Minimum of 3 directors with at least one resident in Mauritius

Minimum paid up and unimpaired stated capital of MUR 3 million

Substance requirements: Conduct of core income generating activities in or from within Mauritius, maintaining its registered office in Mauritius



Licensing process

Application under Section 7 of the Captive Insurance Act – made through a captive insurance agent Assessment of application to determine that the applicant will be able to comply with requirements of the Act FSC may request additional information or require submission of an external and independent legal/financial review of the application

Application may be approved if FSC is satisfied that applicant will be able to comply with all requirements

Payment of applicable annual fees (and incorporation of applicant if GBC)

Issue of captive insurance business licence



Requirement to have a captive insurance agent in Mauritius

Who can be a captive insurance agent

 An actuary, an insurance manager, a law practitioner, a management company, a public accountant or such other person as may be prescribed

Who cannot be a captive insurance agent

 A minor, bankrupt, person with mental impairment, person convicted of fraud or dishonesty, a company involved in proceedings which may result in it being wound up or dissolved

THANK YOU



Rogers Capital

Mr. Kabir RUHEE Chief Executive Officer 22 June 2023

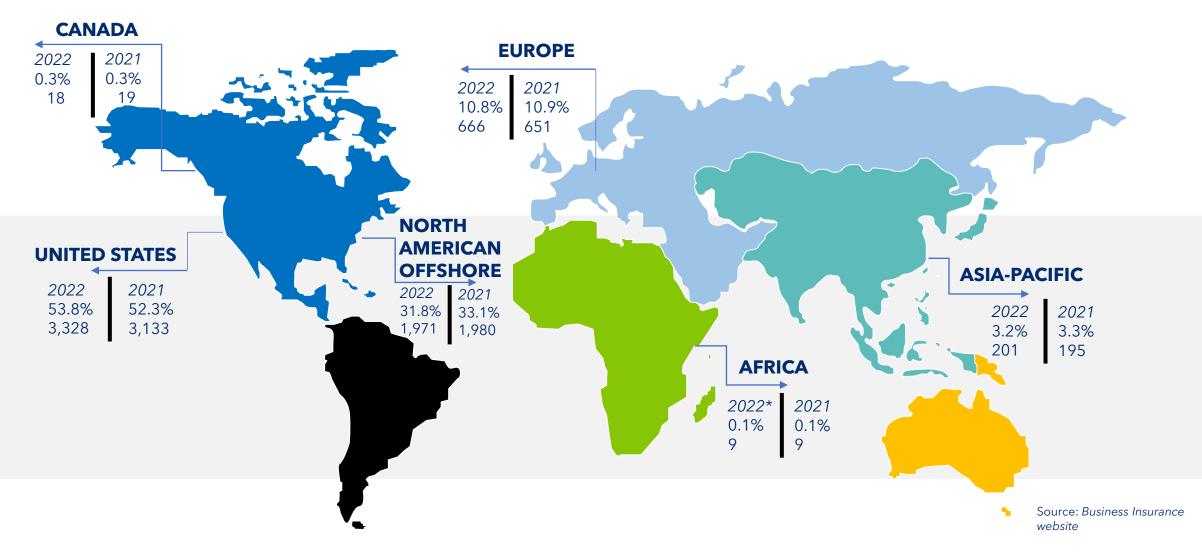
Rogers Capital

OUR TRACK-RECORD AS A SOPHISTICATED & EXPERIENCED CAPTIVE INSURANCE AGENT



Market share of captives per geography

(excl. microcaptives, series captives, or individual cells or cell members in protected cell companies)



Analysis: The above spread of Pure Captives registered around the World seems to indicate a greenfield for Mauritius in Africa especially. We need to be proactive to take advantage of this opportunity
Rogers Copital

1. Biggest Barrier is lack of 2. Relevant to Group Businesses with awareness around the a minimum Group expenditure on capability Insurance Premiums. Feasibility study is pivotal Why has this **Business not** taken off already in Africa?

> 3. Regulatory requirements for local insurance. This challenge can now be addressed through proper structuring

4. Only now becoming increasingly relevant as businesses expand beyond borders and move into new (regional) jurisdictions



This type of structuring may be relevant to businesses in various industries including financial services, healthcare, automotive, telecommunications & technology amongst others. Essential Components (from a Captive Manager perspective) of a successful Captive Insurance Operation from Mauritius include:

Strong Administration and technical capabilities e.g. in house apart from general administration, reporting and secretarial activities, our team also includes experts in technical insurance matters

Ability to coordinate with professional service providers locally and internationally e.g., Actuaries, Reinsurers, Auditors, Brokers Strict Compliance requirements to be observed to maintain good standing of the Captive Insurance Company



Rogers Capital

Thank you

EASTERN AND SOUTHERN AFRICAN TRADE & DEVELOPMENT BANK (TDB) BANQUE DE L'AFRIQUE DE L'EST ET DE L'AFRIQUE AUSTRALE POUR LE COMMERCE ET LE DÉVELOPPEMENT

TOB Captive Insurance Company (TCI)- Subsidiary of Eastern and Southern African Trade and Development Bank (TDB) Chakanyuka GOODMA Executive-Credit Risk Management BEYEARS 22 June 2023 TDR TRADE & DEVELOPMENT BANK

TDB Profile

- The Bank was established by charter on 6 November 1985, pursuant to the provisions of Chapter 9 of the Treaty establishing the Preferential Trade Area (PTA) for Eastern and Southern African States
- The Bank is similar in structure to other African supranational trade and development banks, such as the AfDB¹, Afrexim² and EADB³ and is headquartered between Mauritius and Burundi. The Bank has regional hubs in Kenya, Zimbabwe and Ethiopia, and the Democratic Republic of Congo Office
- TDB's mission is to be at the forefront of extending development capital and services to advance regional growth and integration through a range of products and services (including long term and short term debt) offered to private and public sector

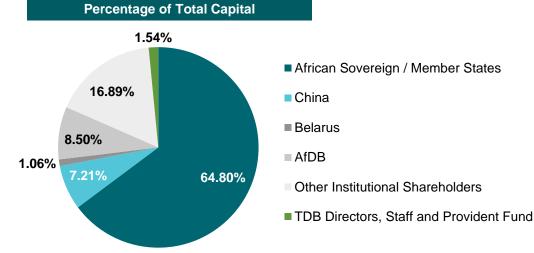
Rating Agency Actions

Rating Agency	Latest Releases
Moody's Baa3 (Negative Outlook)	In September 2022, Moody's affirmed the Bank's Baa3 rating Stable outlook
FitchRatings BB+ (Positive)	In March 2023, Fitch affirmed the Bank's BB+ rating and revised Outlook from Positive to Stable
BBB+ (Stable)	In September 2022, GCR upgraded the Bank's rating to BBB+ Stable outlook from BBB.

Financial Snapshot (as of December 2021)

(US\$ m unless stated otherwise)	December 2022			
Total Assets	8,304			
Gross Trade Finance & Project Finance Loans	6,506			
Total Equity	1,965			
Non-Performing Loans Ratio (%)	2.9%			
Capital Adequacy Ratio (%)	41%			
Shareholding (as of December 2022)				

TDB has US\$ 2.90bn in subscribed capital – all subscribed Class B shares and 20% of the subscribed Class A shares (or US\$ 581mn in aggregate) was payable, leaving US\$ 2.32bn as callable capital





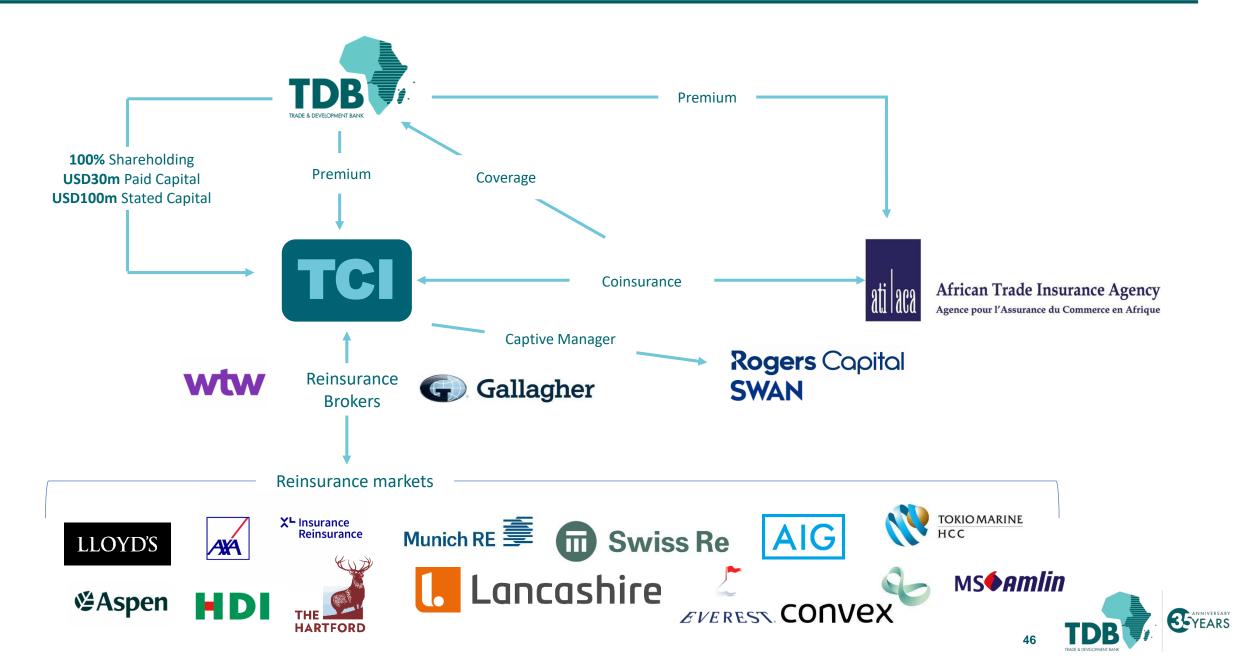
Source: TDB, TDB 2021 Audited financial report, Moody's, Fitch Ratings, GCR Ratings ¹AfDB: African Development Bank; ²Afrexim: African Export-Import Bank; ³EADB: East African Development Bank Figures are rounded to the nearest whole number

Background & Reasons for Setting up the Captive









TDB Preferred Creditor Status

TDB enjoys Preferred Creditor Status (PCS) in all its Members States. This is one of the conditions agreed to by Member States under the membership Subscription Agreement.

The PCS entails that TDB obligations rank above others, and also get preferential treatment in the face of challenges such as foreign currency shortages.

Over the past year, 3 new states join TDB, being Republic of Ghana, Republic of Botswana, Republic of Senegal



Captives can be formed in any territory, but the vast majority are found in domiciles with specific legislation and/or with regulatory engagement with the captive industry Captive insurance companies based in Mauritius benefit from lower capital requirements than commercial insurers and reinsurers & solvency requirements of captives are much lower than commercial insurers

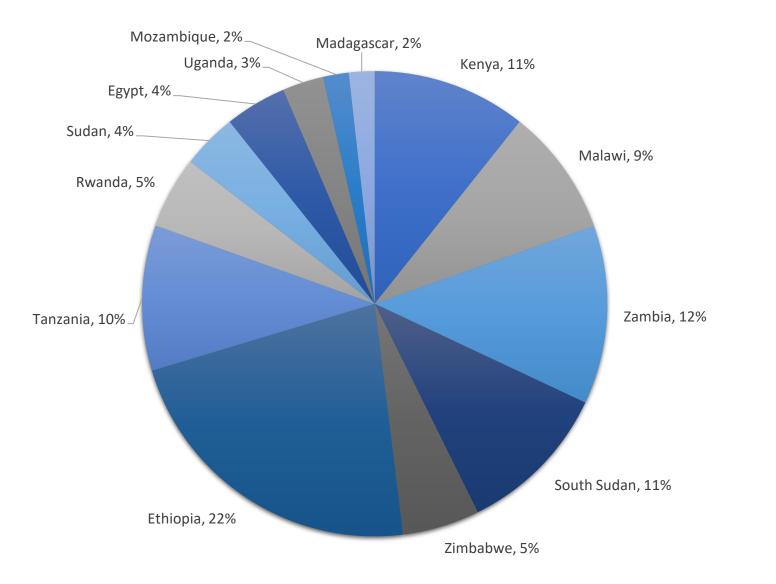
Mauritius is the only TDB Member State that has legislation in place that allows for a captive to be set up, in line with its Mandate, TDB plays catalytic role to create markets – others will take a cue from TDB

The Bank works closely with the Mauritian Government with whom we have a privileged relationship as a Multilateral institutions with operations on the island

Our Feasibility Study addressed the favoured location of Mauritius and contrasting with leading regional domiciles such as Guernsey, Bermuda, Cayman, Isle of Man, Malta and Barbados. 03

Engagements with Mauritian authorities led to the promulgation of Mauritius GN No. 83 0f 2021 clarifying the privileges and immunities granted to TDB subsidiaries operating in Mauritius







TDB Captive Insurance Company (TCI)- Subsidiary of Eastern and Southern African Trade and Development Bank (TDB)

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ProtectSure Captive Insurance Company and Compagnie Mauricienne de Textile Ltée (CMT) and Group of Companies

Mr. David TOO SAI VOON

Director

22 June 2023

Introduction

Compagnie Mauricienne de Textile Ltée (CMT) and Group of Companies

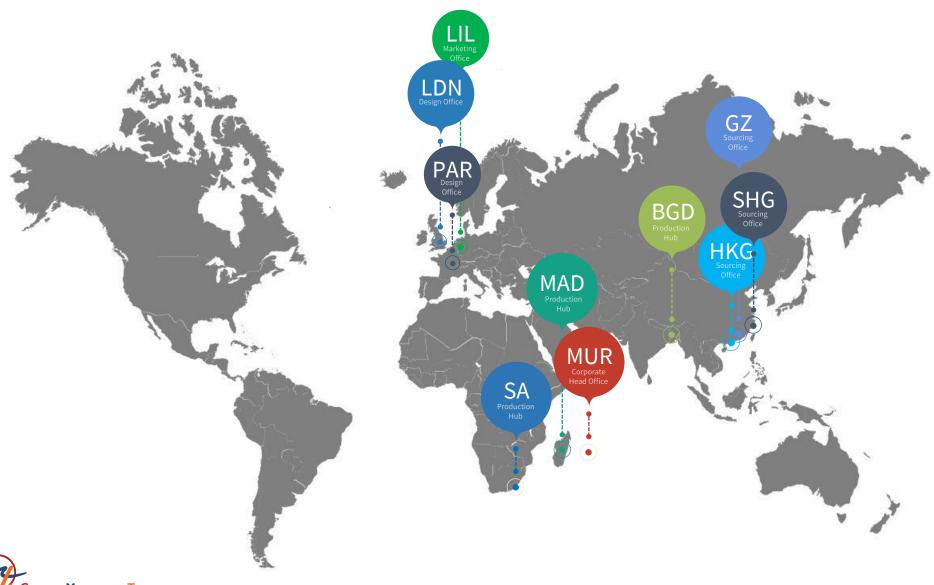
Compagnie Mauricienne de Textile Ltée (CMT) is one of the leading garment manufacturers in the world. Headquartered in Mauritius with design and marketing offices in the UK and France, CMT is specialised in fast-fashion jersey wear for high street retailers in Europe and the US.

- 1986-2023: 37 years of growth & development
- Annual Turnover: USD 200 m
- 100% Mauritian Capital base
- Present in 8 different countries
- Manpower: ~16,000 employees
 - Mauritius 6,000 employees
 - Bangladesh 6,000 employees
 - Madagascar 4,000, increasing to 5,000 employees

Annual production: ~40 millions garments



CMT : A Global Company



COMPAGNIE MAURICIENNE DE TEXTILE LTEE

Vertical Integration - Spinning



Raw cotton fiber is converted into yarn through the spinning process.









Vertical Integration - Knitting



The yarn is then sent to the Knitting plant to produce greige fabric.





Vertical Integration - Dyeing



The greige fabric is sent to the dye-house for coloring and the fabric is finished for stability.





Vertical Integration – Cutting, Sewing and Export



The finished dyed fabric is thereafter sent to the cutting room and to the sewing floor to be converted in garments.





Challenge 1: Group Interdependencies

CMT Ma	auritius	CMT Ba	ngladesh	CMT Ma	dagascar	CMT Sou	uth Africa
Process	Available	Process	Available	Process	Available	Process	Available
Spinning	Yes	Spinning	Yes (Depends Partly on Mauritius)	Spinning	No (Depends on Mauritius)	Spinning	No (Depends on Mauritius)
Knitting	Yes	Knitting	Yes	Knitting	No (Depends on Mauritius)	Knitting	No (Depends on Mauritius)
Dyeing	Yes	Dyeing	Yes	Dyeing	No (Depends on Mauritius)	Dyeing	Yes
Sewing	Yes	Sewing	Yes	Sewing	Yes	Sewing	Yes
Marketing	Yes	Marketing	No (Depends on Mauritius)	Marketing	No (Depends on Mauritius)	Marketing	Yes

A vertically integrated structure spanning across countries generates substantial interdependencies. Having stand-alone insurance covers in each country becomes problematic due to these interdependencies. The dynamic nature of the business is such that these interdependencies keep evolving and it is difficult for stand-alone policies to respond such changes.

Challenge 2: Domestic Insurance Industry

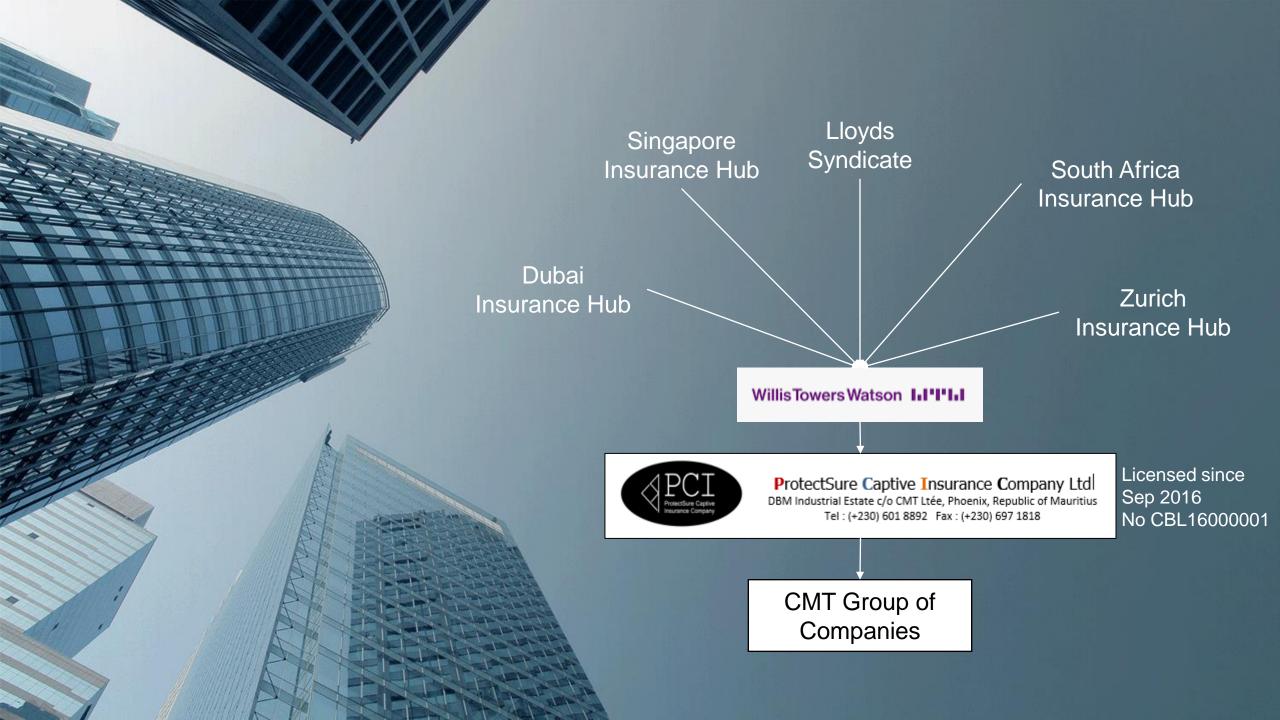
	Mauritius	Bangladesh	Madagascar	South Africa
State of the Domestic Insurance Industry	OK	Unsophisticated + Compulsory State Re-Insurer + Rating of Reinsurers on the low side	Unsophisticated + Rating of Reinsurers on the low side	OK

How could these challenges be addressed?

2

CMT's own Captive Insurance Company





Advantages of the Captive

- One Global placement Economies of Scale + Benchmarked insurance rates + more leverage
- Interdependencies not subjected to sub limits as opposed to stand alone policies
- Access to Global Insurance Market A+ rated reinsurers + Cherry Picking + Direct relationship with reinsurers
- ✓ Economic No fronting fee
- ✓ Global Risk Management philosophy
- More Sophistication possible E.g. Stop loss insurance programme for primary layers

Why Mauritius?

- Main asset base in Mauritius
- Ease of doing business + Cost Competitive
- Fiscal Incentives 10 Year tax Holiday
- Properly Structured Jurisdiction -Well regulated + Clear legal framework
- Transparent platform

ProtectSure Captive Insurance Company and Compagnie Mauricienne de Textile Ltée (CMT) and Group of Companies

Thank you

Comments, Questions & Answers

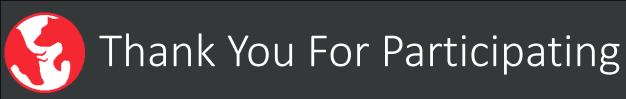














Forthcoming Events

- Wed, 28 June (09:00-09:45) Financial Centres Of The World 2023: Focus On Liechtenstein
- Thu, 29 June (11:00-11:45) An Update On EU Financial Services Legislation & Associated Initiatives
- Tue, 4 July (10:00-10:45) What Should We Teach Our Children About Money?
- Visit https://fsclub.zyen.com/events/forthcoming-events/
- Watch past webinars https://www.youtube.com/zyengroup