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Financing A Sustainable Future While Bridging The \$2tn Annual Infrastructure Investment Funding Gap

Webinar

10:00am (UK) on Tuesday, 15 December 2020





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A Word From Today's Chairman



**Professor Michael
Mainelli**

Executive Chairman

Z/Yen Group



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Agenda

- | | |
|---------------|--------------------------------|
| 10:00 – 10:05 | Chairman's Introduction |
| 10:05 – 10:30 | Keynote Address - Mark Worrall |
| 10:30 – 10:45 | Questions & Answers |



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Financing A Sustainable
Future While Bridging The
\$2tn Annual Infrastructure
Investment Funding Gap



Mark Worrall

Chief Executive

EIX



Mark Worrall – *Chief Executive Officer*
Estates and Infrastructure Exchange



Financing a Sustainable Future While Bridging The USD2tn
Annual Infrastructure Investment Funding Gap

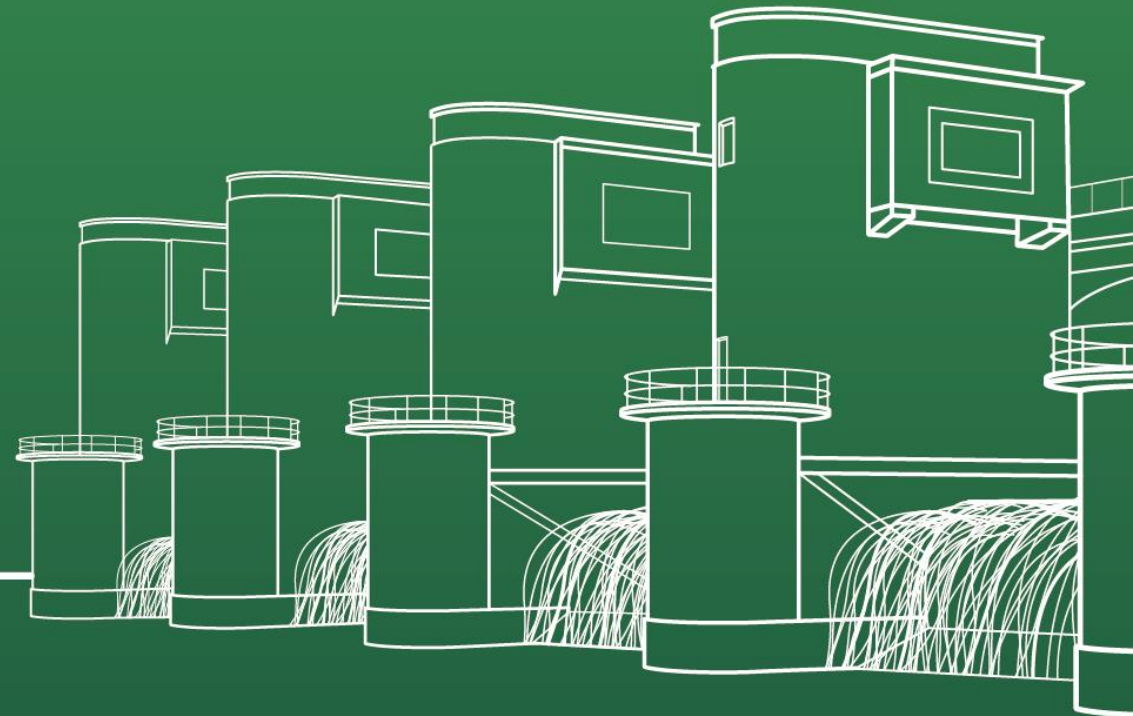
An opening poll

If 'global equities' is the most important asset class for asset managers, what is second?

- a) Corporate bonds
- b) Infrastructure
- c) Private equity
- d) High quality equities

World Economic Forum – April 2019

*“The world is facing a
USD15 trillion infrastructure
funding gap by 2040”*



Market background



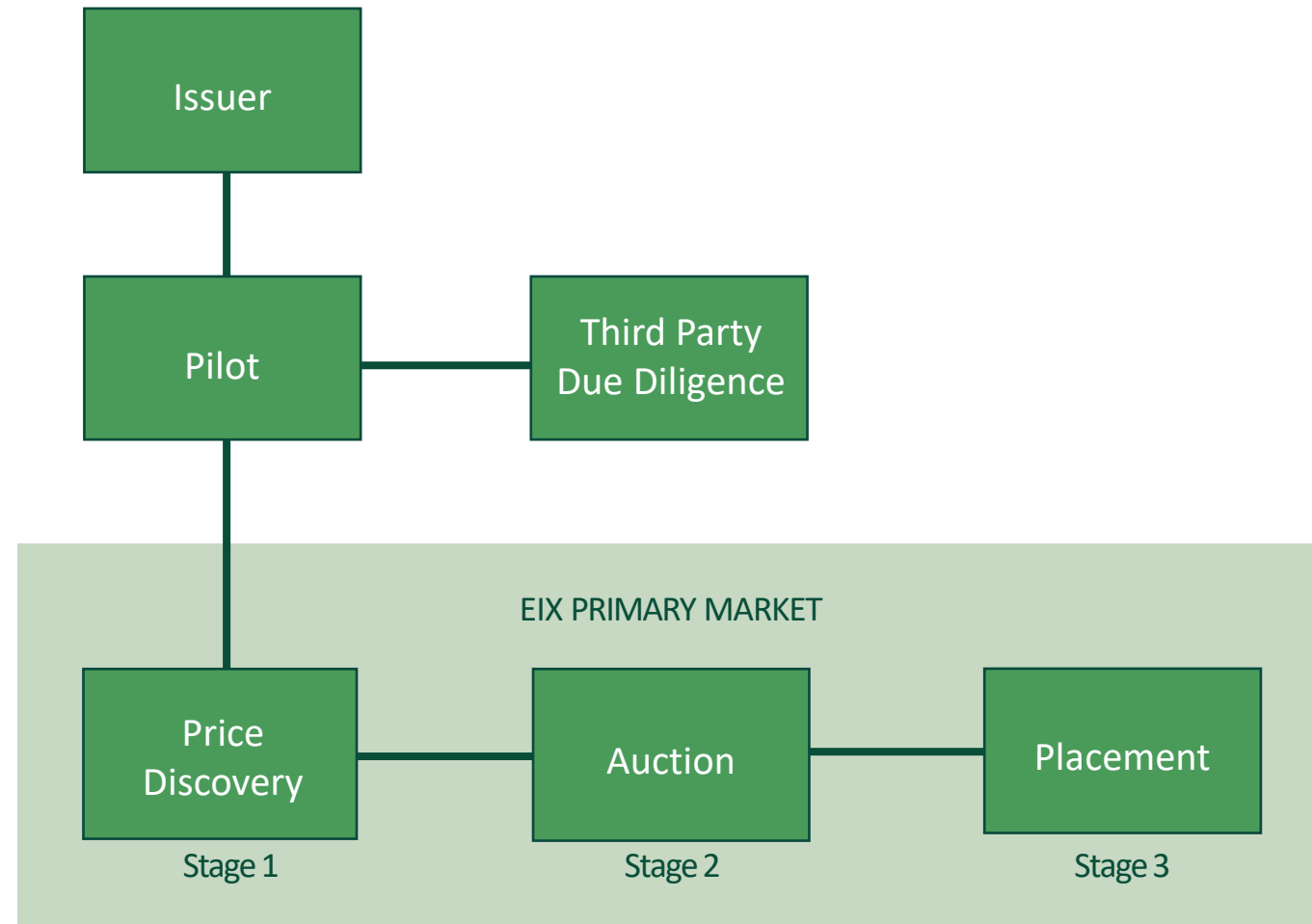
“EIX was created to be the leading global exchange for Infrastructure, providing our clients with liquidity and pricing transparency. It focuses on operational resilience, affordability of Infrastructure, the deployment of new technology & data with world-class partners and delivering sustainability”

*Mark Worrall, Founder & CEO,
Estates & Infrastructure Exchange (EIX)*



EIX story

EIX Primary Market process



Benefits



In the first of its kind, Estates and Infrastructure Data seeks to capitalize on the harvesting of holistic cross-sector infrastructure project data, supporting the capture, standardisation, transformation and provision of analytics throughout the lifecycle of an infrastructure project



Exchanges typically derive 35%+ of their value from Data Revenues

EIX Data: Our Product Roadmap



Data Model Design and Verification

- Market Verification
- Data Source Identification
- *Data Models*

Classification Codes

- Definition of *Classification Codes*
- Origination of *Schema*
- Information Modelling
- *EIX Indices*

Selected by Amazon

- Selected as one of Fifteen innovative Company Projects to collaborate to build solution
- Cloud Architecture Design Sessions

Launch MVP2

- *Initial World Procurement API*
- *UI Intelligence*

Partnerships

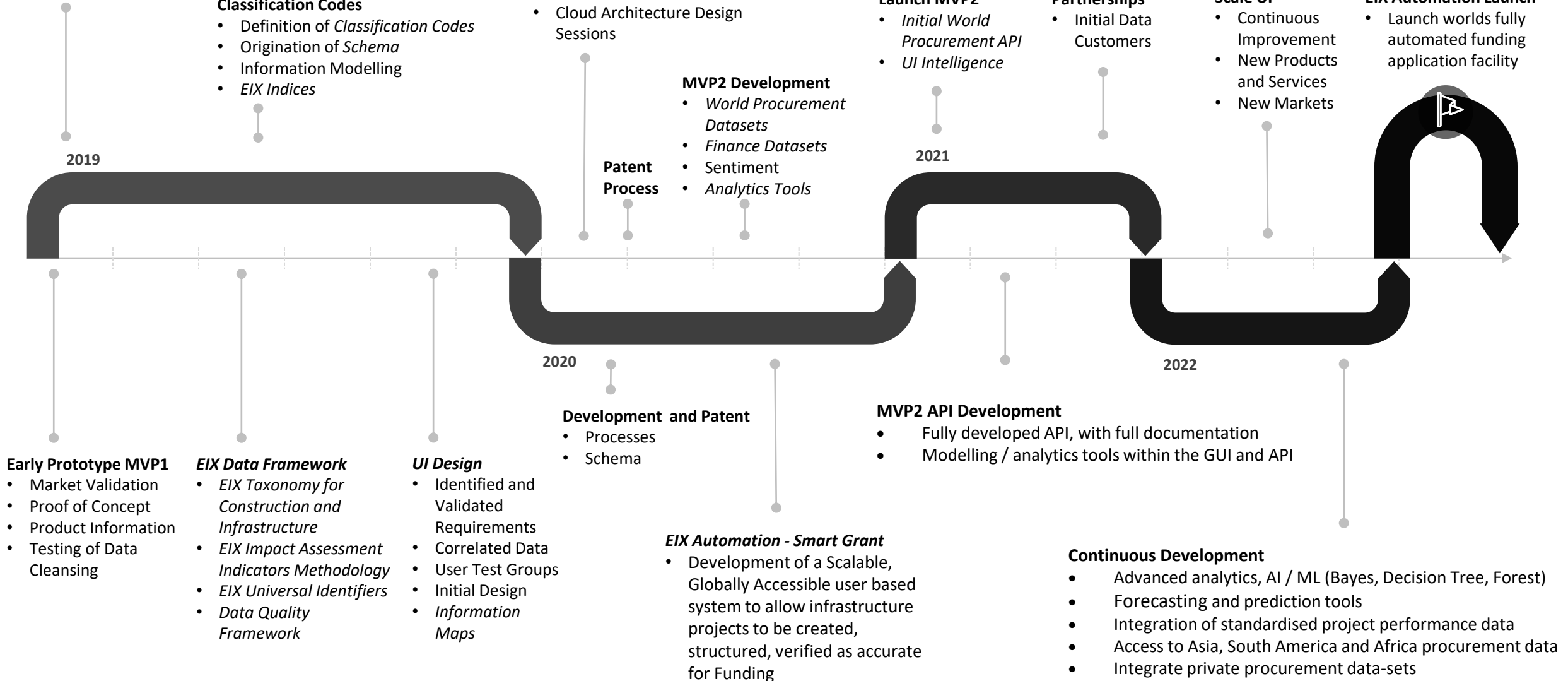
- Initial Data Customers

Scale UP

- Continuous Improvement
- New Products and Services
- New Markets

EIX Automation Launch

- Launch worlds fully automated funding application facility



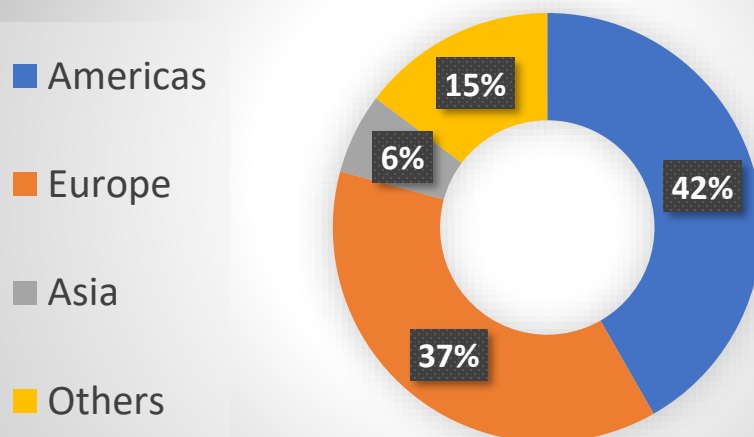


Pipeline and geography

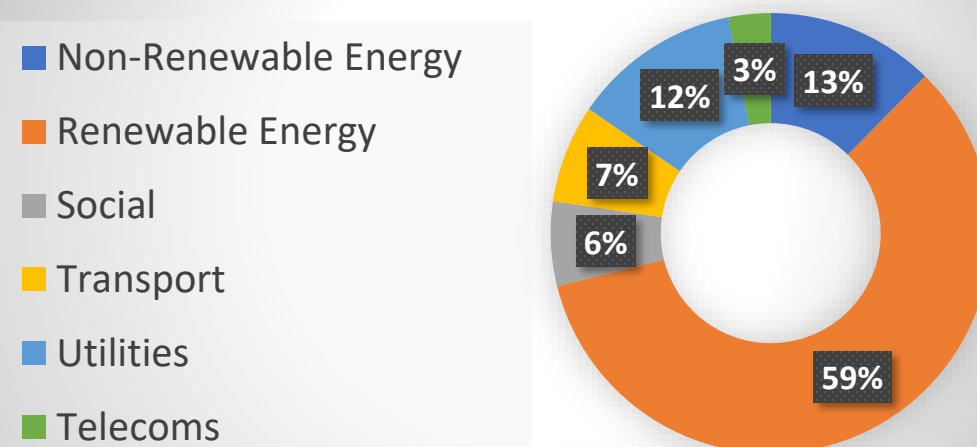
Market Opportunity by Geography and Sector

- In 2018-2019, infrastructure Project Bond volumes reached over USD90BN as investors increasingly looked to established infrastructure markets and the greater number of core/core-plus opportunities in North America and Europe
- The majority of Project Bonds were issued to develop power projects, many of which (59%*) were renewables
- Chart 1 represents the geographical split of project bonds globally and chart 2 represents the issuances by sector

1. Issuances by Geography



2. Issuances by Sector



* Source: 2019 Prequin Global Infrastructure Report

A final poll

What is the most important benefit asset managers expect from ESG investments?

- a) Lower portfolio volatility
- b) A defensive portfolio targeting fat-tail/far-off risks
- c) Doing well financially and doing good socially
- d) Good risk-adjusted long-term returns
- e) Diversification

www.eix.global



QUESTIONS & DISCUSSION, ANSWERS?





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- Thursday 17 Dec (08:30) [Healthcare Investment And Collaboration Between China & Europe](#)
- Thursday 17 Dec (15:00) [What If? Future Banking Failure Resolution – The UK As A Case Study](#)
- Monday 21 Dec (15:00) [The Future Of Ageing Societies Will Be Nothing Like The Past](#)

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