

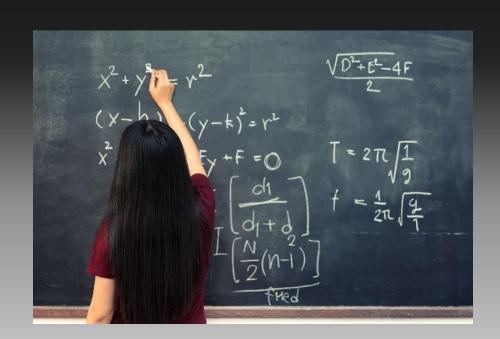
spreading the wages of capita

Lessons From Lockdown:

Re-Assessing How You Manage Share Plans In A Digital Way

Webinar

Friday, 6 November 2020



EsopCentre

A Word From The Chairman



Professor Michael Mainelli

Executive Chairman

Z/Yen Group



Agenda



11:00 – 11:05 Introduction

11:05 – 11:30 Keynote speech followed by panel discussion

11:30 – 11:45 Questions from the audience















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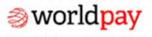












































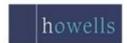
























Linklaters











































































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Re-Assessing How You Manage Share Plans In A Digital Way



Adva Lewitte

Senior Global Manager

ShareForce



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Adva Lewitte
Senior Global Manager
ShareForce
www.shareforce.net



Lynette Jacobs

Partner

Pinsent Masons LLP

www.pinsentmasons.com



Graeme Cook

Head of Communications

EXIMIA

www.eximiacomms.co.uk







LESSONS FROM LOCKDOWN:

RE-ASSESSING HOW YOU MANAGE SHARE PLANS IN A DIGITAL WAY.





A LOOK AT OUR NEW WORLD



Availability of key skills or lack thereof

Remote working highlighted by COVID

Millennials make up most of the workforce

Key staff retention

Exacerbated risks due to economic crisis



RISKS HIGHLIGHTED BY COVID

- Lack of employee engagement.
- Accessing networks remotely via VPN.
- Processes are reliant on key individuals.
- Manual paper-based process create risk.
- Less controls in place outside the office.
- Employee remuneration cuts & retention risk.
- Rushed decision making.

- Regulatory & governance implications.
- Security of data.
- Reporting back to stakeholders.
- Structural changes to companies.
- Delistings.
- Performance targets not met.
- Segregated management & approval.



TECHNOLOGY

Changes in the way people work has made dependency on **cloud** technology undeniable. COVID-19 has provided opportunities for innovative technology systems to counter challenges, risks and room for error.



ADDRESSES RISKS

Security & data protection | Mitigate human error | Keyman dependency | Access control | Segmented data |
Regulatory compliance | Local networks & hardware

DESIGN & TEST TECHNOLOGY

Best practice guidelines

The proposed scheme should be

developed in line with industry

practice, peers (benchmarked) &

corporate governance guidelines.

Scenarios

Establish range of possible schemes with varying or graduated performance hurdles. Perform costbenefit & risk analysis.



Preferences & Limitations

Consider company & industry constraints - listing requirements, market liquidity, jurisdiction tax & legal regulations, accounting requirements, administration capacity, complexity & hedging.



RISKS

- Many variations & stakeholders
- Silo' d approach
- External, costly specialists
- Complicated conditions detract from designing appropriate schemes
- Segregated management of constraints & limits
- Unable to test scenarios & financial impacts speedily
- Static scenarios if outsourced
- Limited in-house expertise
- IFRS or GAAP compliance
- Disclosure & accounting is often separate
- Hedge accounting or hedging implications
- Approval from multiple parties

TECHNOLOGY

- Design flexibility
- Integration & reporting for agile datadriven decisions
- Flexibility to test performance conditions
- Incorporate limits & constraints per employee, company or grant
- Expertise becomes available to stakeholders
- Scenario modelling & budgeting
- Live market data-source for scenario impacts
- Flexibility to value schemes quickly
- Integrated accounting & reporting
- Apply expected forfeiture & vesting estimates
- Access-based approvals

Test the financial cost of these schemes to ensure clear understating of employee remuneration on the finances of the company.



IFRS & GAAP Accounting

Includes accounting budgets & forecasts & the impact on financial statements. Apply expected forfeiture & estimates of conditions.



Establish salient legal terms; grant letters, comm etc.

Performance or Retention Drivers

Apply performance conditions that closely align the interests of employees to the company & its divisions using quantifiable financial & non-financial metrics & objectives.



Design suitable schemes for stakeholders. Schemes should comply with governing regulation.

www.shareforce.net | info@shareforce.net

AWARD ISSUE TECHNOLOGY



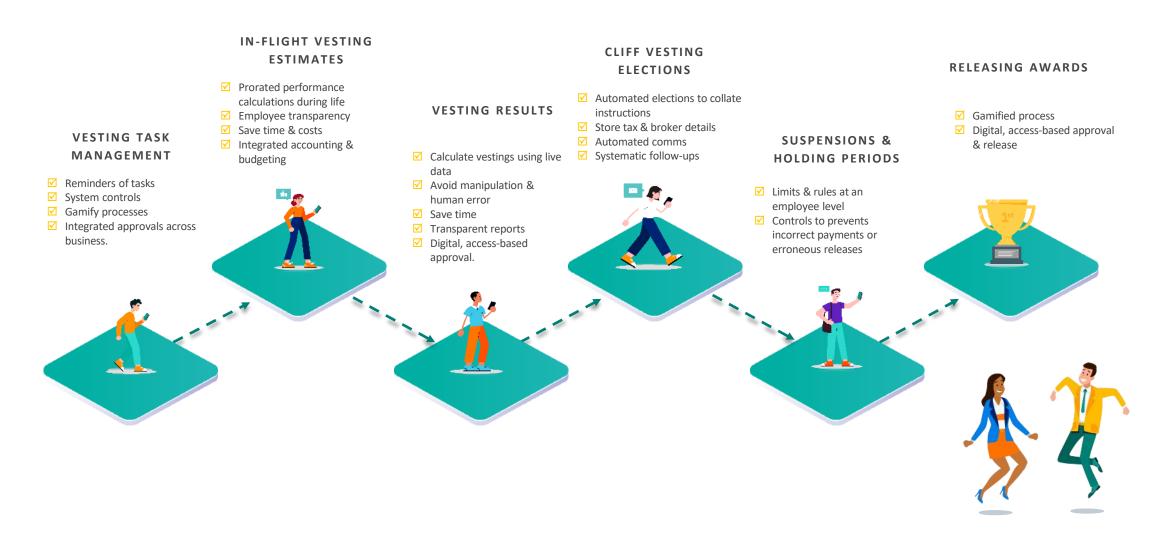
POLL QUESTION:

HAS YOUR NEW AWARD ISSUE REMAINED A
MANUAL PROCESS?

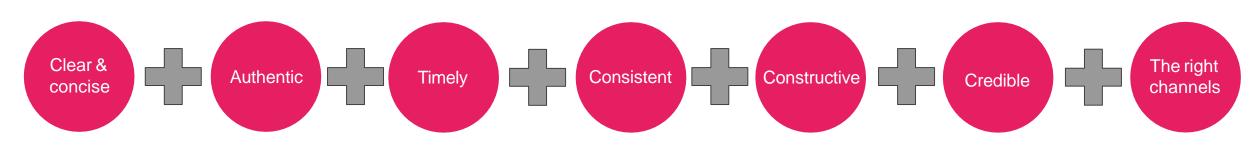
- a. Yes totally
- b. Partly
- c. Totally Automated

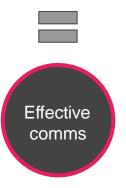


VESTING TECHNOLOGY



What is the formula for effective employee communications?







Know your audience



POLL QUESTION:

HAS YOUR EMPLOYER'S EMPLOYEE

ENGAGEMENT CHANGED SINCE COVID?

- a. It's better
- b. It's about the same
- c. It's worse





Lynette Jacobs

Partner

Share Plans & Incentives

T: +44 161 250 0198

M: +44 7717 488 467

E: lynette.jacobs@pinsentmasons.com



Client Testimonials – Legal 500 2020

- 'The team at Pinsents are exemplary in terms of responsiveness, accuracy and completeness of advice, commercial nous and overall professionalism. First-class service without a doubt. Lynette Jacobs is pioneering and leads her team with class.'
- 'Lynette Jacobs is a standout lawyer and partner. I'd want her on my side in any negotiation or discussion, without a doubt. Lynette gets it from the get-go – she pragmatic sensible and knows her subject – what an expert she is and she is so likeable and practical yet an expert in her field.'
- 'A very well established firm in the field of share schemes and has been so for the last 20 years and so has an excellent pedigree, considerable experience and is highly regarded. It serves both London and the rest of the country very well and has consistently high standards.'



Questions & Comments





Resources

Esop Centre website & newspad



out ~ What is Eso? ~ News ~

Home » newspad

newspad

The Esop Centre's newspad, edited by Fred Hackworth, is a monthly publication providing in-depth coverage of the main international news in the employee share ownership field.

NB Reminder: The email address of Fred Hackworth, editor of newspad, has now changed to: fred_hackworth@zyen.com (please note the under-score). Please send all press releases, company bulletins and news items for newspad to the above address. Thank you.

November 2020

In this month's edition:

- Fears for share schemes at takeover target Asda
- Valuation battle sours digital bank's CSOP
- Webinars reports: Esop Sofa YBS Employee share scheme hot topics, Institutional investors' views on Eso schemes, Selling your company to an EOT and Innovative communication strategies to increase employee take-up
- Corporate governance: protecting shareholder rights at virtual agms
- Roadchef: disturbing questions re the compensation process
- Share Plans Symposium goes virtual on March 23-25
- Gandhi's EOT legacy
- Reward: Public sector Golden Goodbyes curbed

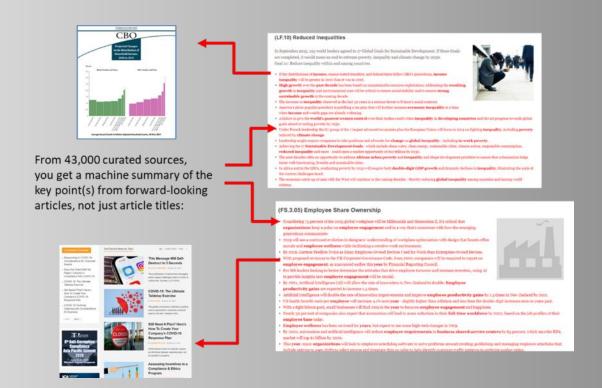


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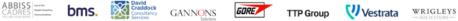


























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Silver































































Thank You



Forthcoming Webinars

10 November 2020 (11:00)	From Paper Tape To Low Latency Data – A Lifetime In Market Data
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11 November 2020 (15:00) Building Operational Resilience: Bringing Together Multiple Disciplines

12 November 2020 (09:00) Functional Programming In Finance

17 November 2020 (15:00) Insights Into Share Valuation for Employee Share Schemes: Revealed
Through Dynamic Case Studies

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More added every day...

